Ichigo Office (8975)



Ichigo Office April 2023 Fiscal Period Corporate Presentation

June 14, 2023

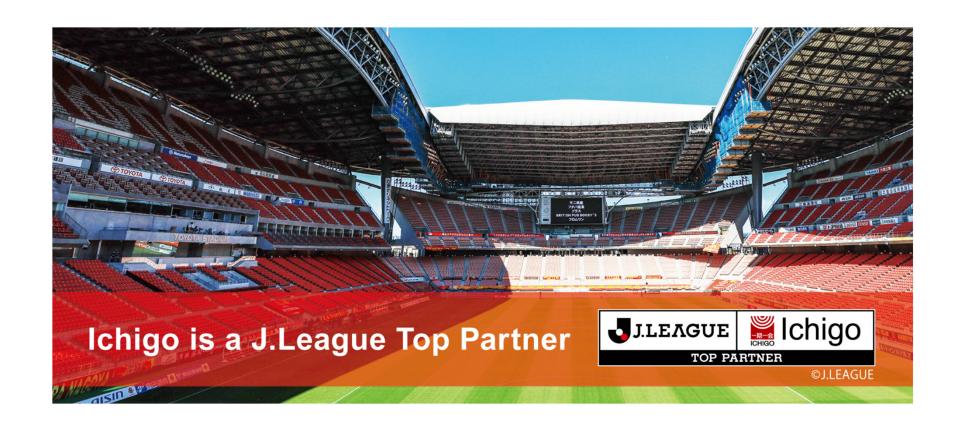
Ichigo Office REIT Investment Corporation (8975) Ichigo Investment Advisors Co., Ltd.





Make The World More Sustainable





April 2023 Results

- ✓ April 2023 Highlights
- ✓ April 2023 Earnings
- ✓ April 2023 Financial Metrics
- ✓ Occupancy & Average Rent per Tsubo (3.3m²)
- ✓ Rent Trends
- ✓ Organic Growth: New Tenants at Higher Rents
- ✓ Organic Growth: Rent Renewals of Existing Tenants
- ✓ Leasing Case
- ✓ Driving Growth Via Value-Add Capex
- ✓ Driving Shareholder Value Via Strategic Portfolio Restructuring
- ✓ April 2023 Asset Sale: Ichigo Ikenohata Building: Ichigo's Value-Add Case
- ✓ April 2023 Asset Acquisitions: Acquired Three Assets With Growth Potential
- √ Ichigo Office's Environmental Initiatives

Ichigo Office Growth Strategy

- ✓ Ichigo Office Total Return Track Record & Ongoing KPI
- ✓ Ichigo Office's Mission: Maximize Shareholder Value
- ✓ Access to Sponsor Ichigo's Robust Pipeline of Office Assets
- ✓ Ichigo's Strong Sponsor Support
- ✓ October 2023 Forecast
- ✓ April 2024 Forecast

Appendix

- ✓ Ichigo Office ESG
- ✓ Financial & Portfolio Data
- ✓ Mid-Size Office Investment Opportunity
- ✓ About Ichigo Office
- ✓ Other



April 2023 Results



April 2023 Highlights

	Achievements	Details		
Acquisition-Driven Growth	 Asset acquisitions: 3 assets/JPY 8B Asset sale: 1 asset/JPY 10.6B Total Assets +JPY 2.9B vs. October 2022 	 Acquired via own sourcing network (Ichigo Marunouchi South Building) Acquired leveraging sponsor support via exercising preferential negotiation right (Ichigo Hakataeki Higashi Building, Fukuoka Kensetsu Kaikan) Sold at 1.9X appraisal value (Gains on Sale JPY 4.3B) 		
Organic Growth	• NOI: +JPY 333M (+6.2% vs. forecast)	NOI increase from asset acquisitions Asset cost reductions due to effective cost controls		
Financing	Refinancing: JPY 9.6BNew Loans: JPY 1.8B	Continue extending loan maturity and hedging interest rate risk via credit swaps (6.5 year average maturity on new loans, 91.6% of loans have fixed rates)		
Dividend	JPY 4,224 (+JPY 2,172, +105.8% vs. October 2022)	+JPY 92 (+2.2%) vs. initial forecast Recorded Gains on Sale from Ichigo Ikenohata Building		
Base EPS¹	JPY 1,898 (-JPY 85, -4.3% vs. October 2022)	 +JPY 15 (+0.8%) vs. initial forecast Impacted by non-deductible consumption tax from asset sale 		
NAV ²	JPY 96,660 (-JPY 419, -0.4% vs. October 2022)	 Decrease in portfolio unrealized gains: JPY 47.3B (-JPY 0.6B vs. October 2022) Decrease in appraisal value due to large-scale retail tenant departure 		
FFO ³	JPY 1,947 (-JPY 637, -24.7% vs. October 2022)	Temporary FFO decrease due to asset sale		



¹Base EPS calculated by deducting Gains on Sale and the impact of Gains on Sale on asset management fee ² NAV = BPS + Net Unrealized Capital Gains per share ³ FFO = Funds From Operations

April 2023 Earnings

(JPY million)

	October 2022 Actual	April 2023 Actual (A)	April 2023 Initial Forecast (B)	vs. Forecast (A) - (B)	Major Variation Factors
Operating Revenue	7,800	12,380	12,253	+126	Increase in Rental Income +126 Increase due to asset acquisitions during fiscal period +88 [Existing Assets]
Operating Profit	3,775	7,189	7,041	+148	Increase in common area services income +25 (Ichigo Ofuna Building +12) Increase in one-time income +13
Recurring Profit	3,001	6,390	6,251	+138	(Restoration expenses borne by Ichigo Mita Building Tenant +14)
Net Income	3,001	6,390	6,251	+138	Decrease in Rental Expenses -170 Increase due to asset acquisitions during fiscal period +34 [Existing Assets]
Dividend Reserve (-)	_	103	103	-	Decrease in utilities expenses -124 Decrease in service provider expenses (mainly brokerage fees) -63 Increase in depreciation +18
Dividend Reserve Release (+)	105	105	105	-	Decrease in repair expenses -25 Decrease in other expenses -9
Dividend	JPY 2,052	JPY 4,224	JPY4,132	+JPY 92	Increase in Operating Expenses (excluding Rental Expenses) +148 Increase in NOI & Dividend Performance Fee +153
EPS	JPY 1,983	JPY 1,898	JPY 1,883	+JPY 15	Increase in Non-Operating Expenses +9 Increase in interest payment +4 Increase in borrowing-related expenses +4
No. Of Shares Outstanding	1,513,367	1,513,367	1,513,367	-	Reference: Capex April 2023 Actual 828
NOI	5,586	5,712	5,378	+333	Reference: April 2023 Reserves (Post-Dividend) Negative Goodwill Reserve 8,689
No. Of Assets	86	88	86	+2	Dividend Reserve 3,471
Occupancy (on Last Day of Period)	96.5%	95.9%	96.8%	-0.9%	
Average Occupancy	95.8%	96.2%	96.5%	-0.3%	



^{*} NOI = Rental Income - Rental Expenses + Depreciation
No. Of Assets is as of Period-End
Base EPS calculated by deducting Gains on Sale and the impact of Gains on Sale on asset management fee

April 2023 Financial Metrics

Driving Stability Via Extending Loan Maturity and Fixing Interest Rates

	April 2022	October 2022	April 2023
Dividend	JPY 2,508	JPY 2,052	JPY 4,224
NAV (per Share)	JPY 95,053	JPY 97,079	JPY 96,660
FFO (per Share)	JPY 2,408	JPY 2,584	JPY 1,947
Book Value LTV	48.8%	49.2%	48.7%
Market Value LTV	45.2%	44.7%	45.0%
Average Interest Rate	0.79%	0.81%	0.84%
Average Debt Maturity	6.9 years	7.0 years	7.0 years
% Fixed Rate Loans	91.3%	91.4%	91.6%
Credit Rating (JCR)	A (Positive)	A+ (Stable)	A+ (Stable)

^{*} NAV = Net Assets + Net Unrealized Capital Gains

^{*} Average Debt Maturity is as of Period-End



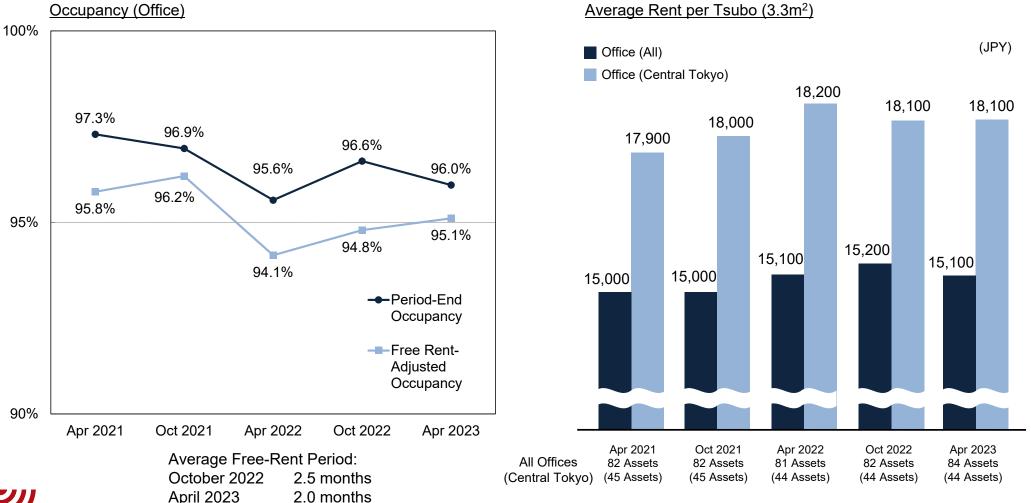
^{*} FFO = Net Income + Depreciation + Losses on Disposal of Fixed Assets + Liability for Asset Retirement Obligation + Losses on Asset Sales - Gains on Asset Sales - Extraordinary Gains + Extraordinary Losses

^{*} Book Value LTV = Interest-Bearing Liabilities/Total Assets

^{*} Market Value LTV = Interest-Bearing Liabilities/Period-End Appraisal Value (or Appraisal Value as of Acquisition Date for Assets Acquired During Fiscal Period)

Occupancy & Average Rent per Tsubo (3.3m²)

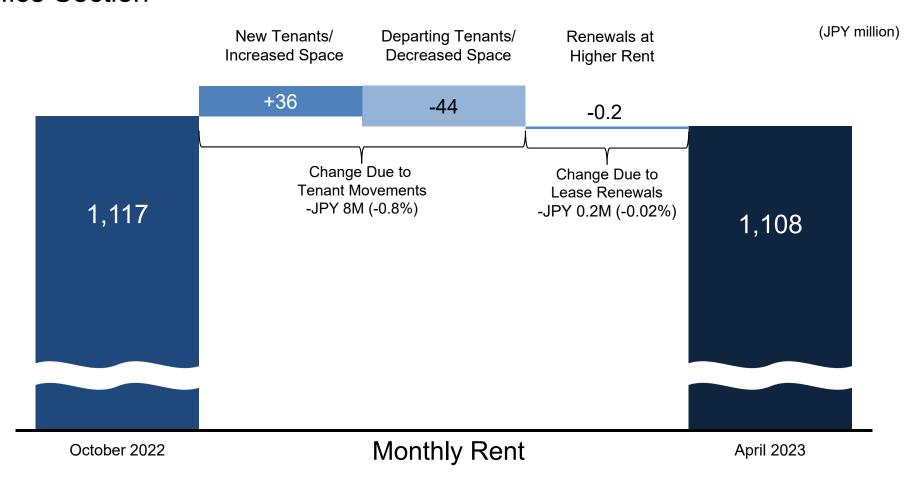
Steady Occupancy for Office Sections, More Time Required for Leasing of Retail Sections & Certain Large Office Sections

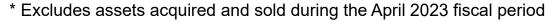




Rent Trends

Temporary Decrease in Monthly Rent Due to Tenant Departure of Large Office Section



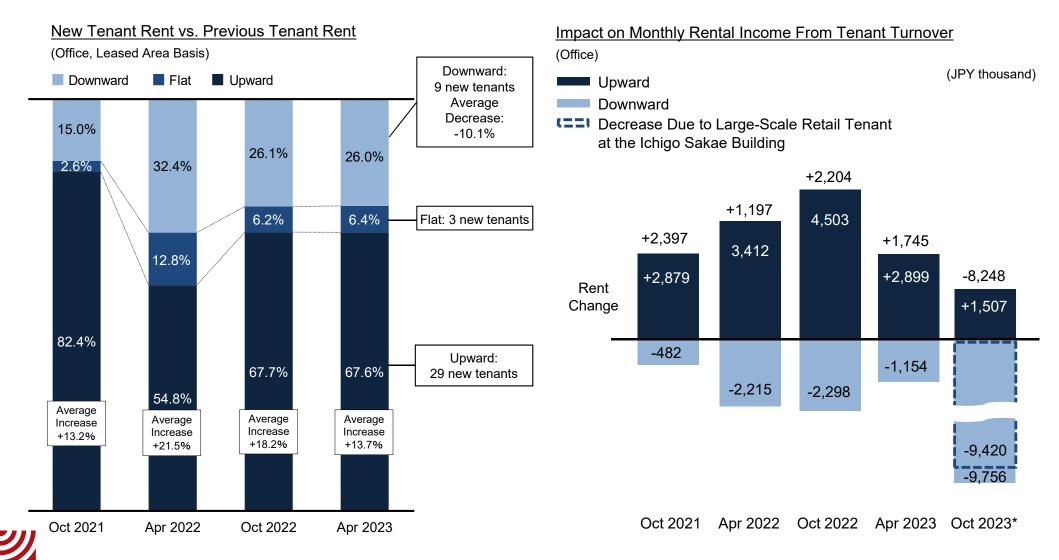


^{*} Change in Occupancy: 96.6% (October 2022) \rightarrow 96.0% (April 2023)



Organic Growth: New Tenants at Higher Rents

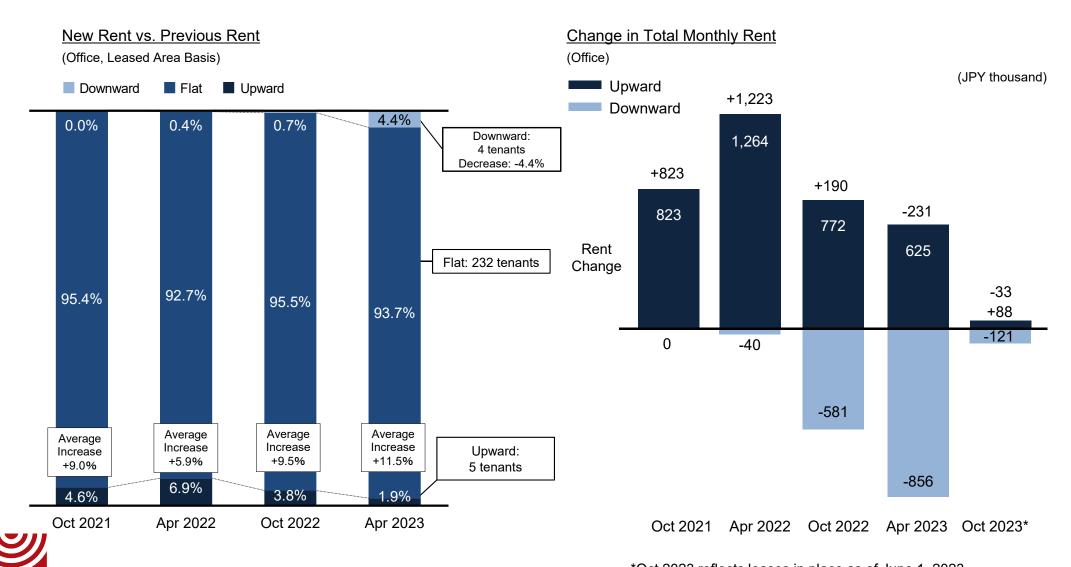
Two-Thirds of New Tenants at Higher Rents





Organic Growth: Rent Renewals of Existing Tenants

Flat or Upward Rent Renewals for Over 90% of Existing Tenants



^{*}Oct 2023 reflects leases in place as of June 1, 2023.

Leasing Case

- April 2018: Leased to drug store franchise at +41% rent increase
- April 2022: Received advance lease termination notice due to change in tenant store strategy
- May 2023: Leased to new tenant with zero downtime despite difficult leasing environment for large retail spaces

Global Fashion Brand 2010 - 2018 **Drug Store Franchise** 2018 - 2023

Global Sports Brand From 2023

Ichigo Sakae Building (Nagoya City, Aichi)

- Located in Sakae area, one of Nagoya's prime CBD, along Otsu Dori where there is a high concentration of retail stores
- Received an advance notice from 1-2F Tenant (777.24m², drug store) in April 2022 regarding lease termination in May 2023
- · Focused leasing activities on retail tenants capable of paying rents despite difficult leasing environment for large retail spaces
- Successfully leased to global sports brand (no downtime), currently preparing opening of flagship store for the Chubu area (scheduled to open in Fall 2023)

Floors	1F/2F		
Area	777.24m² (235.10 tsubo)		
Contract Start Date	May 2023		
Downtime	None		





Driving Growth Via Value-Add Capex

- Increasing tenant satisfaction via common area renovations
- LED installation rate in common area: 74%, reducing environmental impact and cost



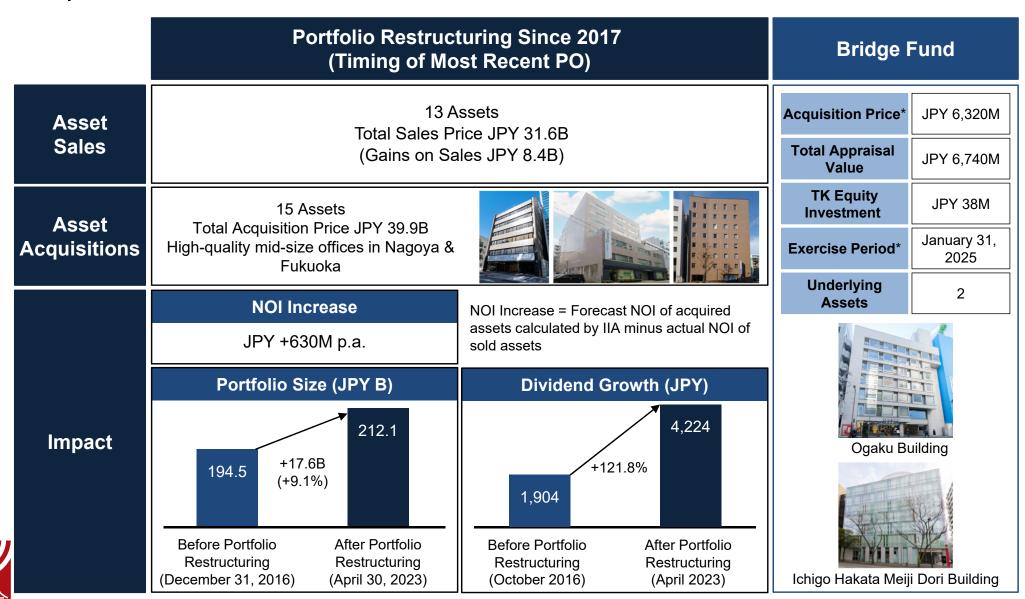






Driving Shareholder Value Via Strategic Portfolio Restructuring

Optimize Portfolio & Drive Growth in Asset & Shareholder Value



Ichigo Ikenohata Building: Ichigo's Value-Add Case

- Asset acquisition via sponsor asset warehousing support
 - ✓ Initially acquired by sponsor from global company exiting real estate business
- Asset sale at 2X acquisition price (+106.6%) after managed by Ichigo
 Office for 6 years
- Significant increase in dividend due to gains on sale (Impact: Dividend +JPY 2,257, +114.7%)
- Investment returns due to reinvestment of proceeds from the sale
 - ✓ Acquired Hakataeki Higashi Building and Fukuoka Kensetsu Kaikan from bridge fund created by sponsor offering flexibility

Acquisition and Warehousing by Sponsor

Sponsor Support for Ichigo Office Flexibility

- ✓ Acquisition Date: July 2015
- ✓ Acquisition Price: JPY 5,050M

Acquisition

- ✓ Acquisition Date: May 2016
- ✓ Acquisition Price: JPY 5,130M
- ✓ Appraisal Value: JPY 5,220M
- ✓ Unrealized Gains: JPY 90M

Driving Value (Value-Add Asset Management)

- ✓ Most Recent Fiscal Period: October 2022
- ✓ Book Value: JPY 5,115M
- ✓ Appraisal Value: JPY 5,600M
- ✓ Unrealized Gains:
 JPY 489M
 (5.4X unrealized gains at acquisition)

Realizing Value Greater Than Appraisal Value (Sale)

- ✓ Sale Date: December 2022
- ✓ Book Value: JPY 5,111M
- ✓ Sale Price: JPY 10,600M
- ✓ Realized Gains:
 JPY 4,393M
 (48.8X unrealized gains at acquisition)



Acquired Three Assets With Growth Potential

Optimize Portfolio & Drive Growth in Asset & Shareholder Value

	lchigo Marunouchi South Building	lchigo Hakataeki Higashi Building	Fukuoka Kensetsu Kaikan		
Asset Name					
Acquisition Date	November 30, 2022	January 27, 2023			
Area	Nagoya City, Aichi	Fukuoka City			
Location	2-min walk from Marunouchi Station on Sakura Dori Subway Line	4-min walk from Hakata Station on JR Kagoshima Main Line	2-min walk from Higashi-Hie Station on Fukuoka City Subway Kuko Line		
Acquisition Price	JPY 1.75B	JPY 3.5B	JPY 2.75B		
Appraisal Value	JPY 1.85B	JPY 3.63B	JPY 2.81B		
NOI Yield	4.8%	4.5% 4.6%			
Seller	Third Party (Ichigo Office Network)	GK Kizuna1 (Sponsor Support)			
Financing Method	Cash-on-hand	Cash-on-hand + Loans			



^{*} NOI Yield is calculated by dividing NOI by Acquisition Price

Ichigo Office's Environmental Initiatives

Environmental

- ✓ Tokyo Low-Carbon Small and Medium-Sized Model Building Certification (January 2023)
 - Ichigo Jingumae Building (CO2 Rank: A3)
 - Ichigo Higashi Gotanda Building (CO2 Rank: A3-)
 - Ichigo Mita Building (CO2 Rank: A1+)







Ichigo Jingumae Building

Ichigo Higashi Gotanda Building

Ichigo Mita Building

✓ Currently 8 assets have received this certification

19 Assets Have Received Environmental Certifications, 32.0% of Total Leasable Office Area

- Initiatives Towards Low-Carbon Society
 - ✓ Completed transitioning all assets (excluding partially owned and co-owned assets) to renewable electricity, including 4 assets acquired after October 2022 (Ichigo Higashi Ikebukuro 3 Chome Building, Ichigo Marunouchi South Building, Ichigo Hakataeki Higashi Building, Fukuoka Kensetsu Kaikan)
 - ✓ Renewable energy transition reduced annual CO2 emissions by 24,089 tons (vs. 2019)









Ichigo Office Growth Strategy



Ichigo Office Total Return Track Record & Ongoing KPI

Total Return Since Listing: +332.6%

Total Return

(as of April period-end)

	1-Year	3-Year	10-Year	Since Listing
Ichigo Office Total Return	+13.5%	+54.1%	+129.2%	+332.6%
Ichigo Office Total Return p.a.	+13.5%	+15.5%	+8.6%	+8.7%
TSE REIT Index Total Return p.a.	-1.4%	+10.1%	+5.5%	+5.6%
Ichigo Office Outperformance vs. TSE REIT Index	+14.9%	+5.4%	+3.2%	+3.1%

Ongoing KPI: Ichigo Office Total Return >8% p.a.



Total Return: Change in Share Price + Dividends (Reinvested) divided by Share Price

Since Listing: from October 12, 2005; 10-year period: from April 30, 2023; 3-year Period: from April 30, 2020; 1-year period: from April 28, 2022

Source: Bloomberg

Ichigo Office's Mission: Maximize Shareholder Value

Actions

Outcomes

Ongoing Value-Add



 Consistently create value regardless of market environment via proactive deployment of Ichigo's value-add capabilities

Smart Capital Policy to Drive Shareholder Value



- Use retained earnings to fund growth
- Execute on both growth investments & share buybacks

Effective Use of Sponsor Pipeline



 Acquire assets with earnings upside & drive higher NOI, dividend, and NAV via value-add



Access to Sponsor Ichigo's Robust Pipeline of Office Assets

Growth Via Sponsor Pipeline (20 Assets, JPY 74.7B)

No.	Asset Name	Area	
1	Ogaku Building*	Central Tokyo	
2	Ichigo Hakata Meiji Dori Building*	Four Major Regional Cities	
3	Office in Chiyoda-ku, Tokyo	Central Tokyo	
4	Office in Chiyoda-ku, Tokyo	Central Tokyo	
5	Office in Minato-ku, Tokyo	Central Tokyo	
6	Office in Minato-ku, Tokyo	Central Tokyo	
7	Office in Minato-ku, Tokyo	Central Tokyo	
8	Office in Shinagawa-ku, Tokyo	Central Tokyo	
9	Office in Meguro-ku, Tokyo	Tokyo Metropolitan Area	
10	Office in Koto-ku, Tokyo	Tokyo Metropolitan Area	
11	Office in Taito-ku, Tokyo	Tokyo Metropolitan Area	
12	Office in Musashino City, Tokyo	Tokyo Metropolitan Area	
13	Office in Funabashi City, Chiba	Tokyo Metropolitan Area	
14	Office in Sendai City, Miyagi	Other Regional Cities	
15	Office in Utsunomiya City, Tochigi	Other Regional Cities	
16	Office in Fukuoka City	Four Major Regional Cities	
17	Office in Fukuoka City	Four Major Regional Cities	
18	Office in Fukuoka City	Four Major Regional Cities	
19	Office in Fukuoka City	Four Major Regional Cities	
20	Office in Fukuoka City	Four Major Regional Cities	





Total Book Value at Acquisition & Preferential Negotiation Price: JPY **74.7**B

^{*} Ichigo Office preferred negotiation right

Ichigo's Strong Sponsor Support

- Ichigo's Purchase of Ichigo Office Shares
 - ✓ Strong sponsor commitment to support further Ichigo Office growth and drive shareholder value
- Support Ichigo Office's Value Creation Initiatives Via Pipeline of High-Quality Assets
 - ✓ Ichigo strategically acquires assets from third parties and sells to Ichigo Office at appropriate times
- Sustainability Initiatives Including RE100
 - ✓ Leverage Ichigo's real estate technology and know-how to make buildings in Japan last 100 years
 - ✓ Promote sustainability and transition to 100% renewable electricity across operations in line with sponsor's RE100 target
 - Completed transitioning all Ichigo Office assets during April 2023 fiscal period



October 2023 Forecast

Dividend Forecast to Decrease Due to Dropping Out of Gains on Sale

(JPY million)

	April 2023 Actual (B)	October 2023 Forecast (A)	vs. April 2023 (A) - (B)	Major Variation Factors (vs. April 2023)
Operating Revenue	12,380	8,258	-4,122	Dropping Out of Gains on Sale -4,393 Increase in Rental Income +272
Operating Profit	7,189	3,727	-3,462	Increase due to April 2023 asset acquisitions +98 Decrease due to April 2023 asset sale -46 [Existing Assets]
Recurring Profit	6,390	2,945	-3,445	Decrease in common area services income -81 (Ichigo Sakae Building -96) Increase in parking lot and facility use income +1
Net Income	6,390	2,944	-3,445	Increase in utilities income +320 Decrease in other income and one-time income -19 (Dropping out of restoration expenses borne by Ichigo Mita Building tenant -14)
Dividend Reserve (-)	103	_	-103	Increase in Rental Expenses +355
Dividend Reserve Release (+)	105	105	-	Increase due to April 2023 asset acquisitons +45 Decrease due to April 2023 asst sale -24 [Existing Assets]
Dividend	JPY 4,224	JPY 2,015	-JPY 2,209	Increase in service provider expenses (mainly brokerage fees) +66 Increase in utilities expenses +221 Increase in fixed asset tax +20
EPS	JPY 1,898	JPY 1,945	+JPY 47	Increase in repair expenses +19 Decrease in Operating Expenses (excluding Rental Expenses) -1,015
No. Of Shares Outstanding	1,513,367	1,513,367	-	Decrease in NOI & Dividend Performance Fee due to revenue decrease -910 Decrease in non-deductible consumption tax due to previous period asset sale -164 Increase in Extraordinary Shareholder Meeting-related expenses +46
NOI	5,712	5,637	-75	Decrease in Non-Operating Expenses -17 Increase in interest payment relating to new loans in April 2023 +24
No. Of Assets	88	88	_	Decrease in borrowing-related expenses -41
Occupancy (on Last Day of Period)	95.9%	97.1%	+1.1%	Reference: Capex October 2023 Forecast 955
Average Occupancy	96.2%	96.7%	+0.5%	Reference: October 2023 Reserve (Post Dividend)
* NOI = Rental Income - Rental E	xpenses + Depre	ciation		Negative Goodwill Reserve 8,584 Dividend Reserve 3,471



No. Of Assets is as of Period-End
Base EPS calculated by deducting Gains on Sale and the impact of Gains on Sale on asset management fee

April 2024 Forecast

Dividend Forecast to Increase Due to Continued Asset Management Stability

(JPY million)

	October 2023 Forecast (B)	April 2024 Forecast (A)	vs. October 2023 (A) - (B)	Major Variation Factors (vs. October 2023)
Operating Revenue	8,258	8,244	-13	Decrease in Rental Income -13 Increase in rental income +23 Decrease in utilities income -39
Operating Profit	3,727	3,779	+52	Decrease in Rental Expenses -31 Decrease in service provider expenses (mainly brokerage fees) -21
Recurring Profit	2,945	3,011	+66	Decrease in utilities expenses -36 Increase in depreciation expenses +14
Net Income	2,944	3,011	+66	Increase in repair expenses +8
Dividend Reserve (-)	-	-	_	Decrease in Operating Expenses (excluding Rental Expenses) -34 Increase in NOI & Dividend Performance Fee due to revenue increase +22 Decrease in Extraordinary Shareholder Meeting Expenses -46
Dividend Reserve Release (+)	105	105	_	Decrease in research fees/engineer reports -3 Decrease in Non-Operating Expenses -14
Dividend	JPY 2,015	JPY 2,059	+JPY 44	Increase in interest payment +11 Decrease in borrowing-related expenses -25
EPS	JPY 1,945	JPY 1,989	+JPY 44	Reference: Capex April 2024 Forecast 884
No. Of Shares Outstanding	1,513,367	1,513,367	-	Reference: April 2024 Reserve (Post Dividend)
NOI	5,637	5,669	+31	Negative Goodwill Reserve 8,479 Dividend Reserve 3,471
No. Of Assets	88	88	_	
Occupancy (on Last Day of Period)	97.1%	96.4%	-0.7%	
Average Occupancy	96.7%	96.6%	-0.1%	



^{*} NOI = Rental Income - Rental Expenses + Depreciation
No. Of Assets is as of Period-End
Base EPS calculated by deducting Gains on Sale and the impact of Gains on Sale on asset management fee

Appendix: Ichigo Office ESG





Ichigo Office's Sustainability Commitment

Ichigo Sustainability Policy

Ichigo believes that working on behalf of society and the environment is a fundamental social responsibility and will support the sustainable growth of Ichigo and Ichigo Office. Ichigo has thus made sustainability a key priority, and has established the following Sustainability Policy to actively work to reduce Ichigo's environmental impact and support sustainable outcomes.

1. Harmony With the Environment

Ichigo actively monitors and minimizes the environmental impact of its real estate operations.

2. Energy Conservation, CO2 Emissions Reduction, and Recycling

Ichigo seeks to contribute to a low-carbon, low-waste society by lowering its energy consumption, extending the useful life of its assets, actively recycling, and reducing waste and water consumption.

3. Regulatory and Environmental Compliance

Ichigo complies with all environmental laws and regulations and Ichigo's own independently-established environmental rules. Ichigo also carefully monitors and complies with all applicable changes in laws and regulations.

4. Training and Awareness

Ichigo promotes understanding of its Sustainability Policy and works to increase sustainability awareness among all Ichigo employees. Ichigo will also promote sustainability in coordination with Ichigo stakeholders, seeking understanding and cooperation on sustainability from Ichigo partner companies and tenants.

5. Sustainability Performance Communication and Disclosure

Ichigo communicates this Sustainability Policy and Ichigo's sustainability initiatives to society at large. Ichigo also obtains certifications for its sustainability activities on an ongoing basis.

6. Green Procurement

Ichigo will implement green procurement measures, such as environmentally-friendly building materials and sustainable design, in Ichigo's building renovations, as well as selecting partner companies based on their environmental sustainability initiatives.

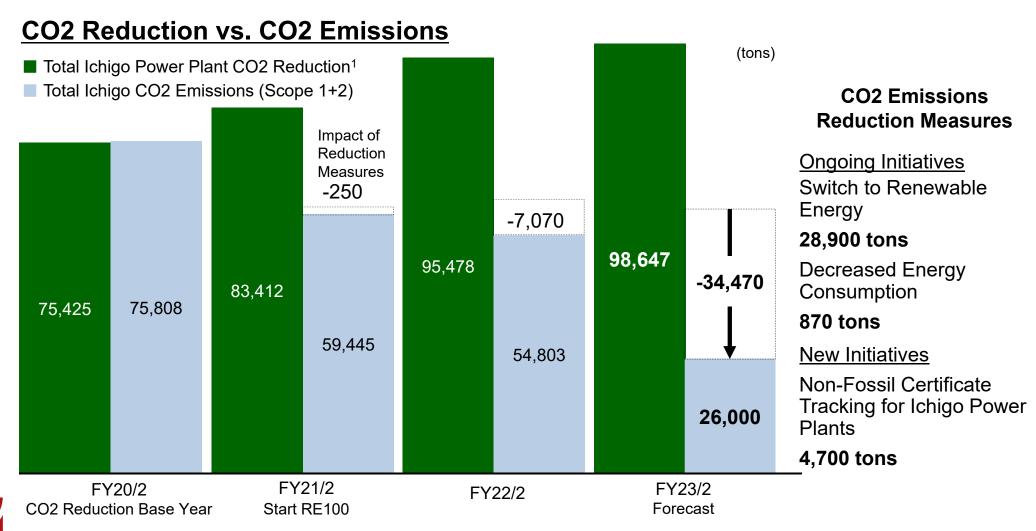
Ichigo Sustainability Structure

- The Head of Ichigo Office is responsible for promoting sustainability and ensuring compliance with the Sustainability Policy.
- Quarterly meetings to monitor sustainability efforts and compliance
 - ✓ Attended by the Heads of Sustainability, Asset Management, and Business Planning
 - ✓ Develop sustainability goals and initiatives in coordination with sponsor Ichigo
- Training and Awareness
 - ✓ Conduct annual sustainability training for Office REIT asset management staff
- Information Disclosure
 - ✓ Disclose sustainability goals and performance and communicate to stakeholders



Ichigo Climate Positive: CO2 Reduction > Emissions

Ongoing Ichigo Clean Energy Production Growth & Renewable Energy Transition & Carbon Offsets

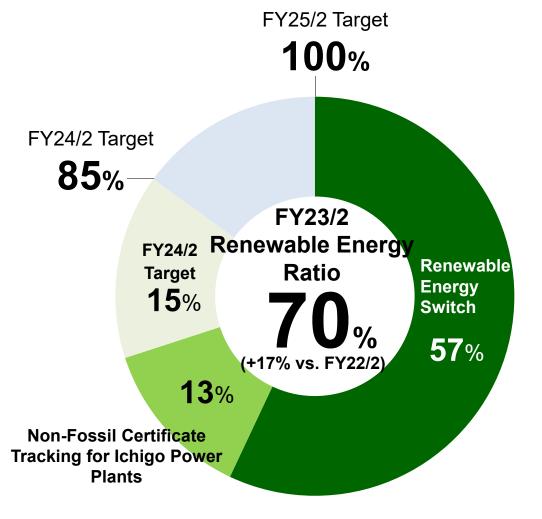


¹ Calculated using each EPCO's adjusted CO2 emission factor disclosed by the Ministry of Environment as a fixed constant for each period



On Track Toward Achieving 2025 RE100 Target

Ichigo RE100 Progress



FY23/2 Renewable Energy Transition Impact

CO2 Reduction

35,000 tons p.a.

CO₂ Emissions of Cars





× 15,200 cars p.a.

RE100 CLIMATE GROUP







Includes all Ichigo, Ichigo Office (8975), and Ichigo Hotel (3463) assets

ESG Initiatives: Environmental (1)

Sustainability Initiatives Progress

GRESB Real Estate Assessment (Since 2016)

- Awarded Three Stars in GRESB Rating 5 years in a row
- Won Green Star designation 6 years in a row, in recognition of its ESG-related policies and organizational setup (the "Management Component"), and environmental performance of assets as well as tenant engagement (the "Performance Component")





Transitioning to Renewable Energy

<u>Ichigo RE Target</u>: Sourcing 100% Renewable Electricity Across Its Operations by 2025

 In line with sponsor Ichigo joining RE100, Ichigo Office completed transitioning all assets to renewable electricity

*Excluding partially-owned and co-owned assets

Reduced Annual CO2 Emissions by 24,089 tons (vs. 2019)

- 24,089 tons = 9.9X the volume of Tokyo Dome or annual emission of 10,473 cars
- Reduction rate: 89.3%



RE100





ESG Initiatives: Environmental (2)

Environmental Certifications (as of June 14, 2023)

- 22 Certifications (19 Assets), 32.0% of Total Leasable Area for Offices







Increasing Stakeholder Satisfaction & Contributing to Society





Social

Disaster and Emergency Readiness

- ✓ Emergency equipment such as elevator emergency kits and vending machines
- ✓ Sandbags available at each building as flooding measures



Elevator Emergency Kits



AED



Vending Machines as part of Disaster Recovery

- ✓ Tenant Satisfaction Surveys
- Reflect tenant needs collected from periodic tenant satisfaction surveys
- Contributing to comfort and convenience of tenant employees via introducing bike share system



Bike Share System

Ichigo Group Initiatives

- ✓ Contributing to Regional Revitalization
- Ichigo works to revitalize local communities and promote regional economic development. Ichigo's model of preserving and improving existing real estate creates jobs and supports businesses, and our clean energy plants also support their host communities by providing new and sustainable sources of income.
- √ Ichigo University
- Ichigo established Ichigo University in May 2013 to support employees' continuing education and personal growth.
- Ichigo University courses are taught by employees and external professionals who are specialists in their fields and have deep experience.

(Average Annual Number of Courses: 30)



Online



In-Person (Pre-Covid)

- ✓ Sports Initiatives
- As a top partner of the J.League professional soccer league, we support the league's mission to promote community development. Ichigo supports outstanding athletes in weightlifting, rifle shooting, and track and field.



Global Best Practice Governance





Governance

No Fixed Fee, Performance Fee-Only Structure

- ✓ Shifted to performancelinked fee structure on November 1, 2020 to fully align with value creation for shareholders
- ✓ Pro-active, dynamic management of Ichigo Office assets on behalf of shareholders

Best Practice Governance

REIT

- ✓ Monitors Asset Management Company
- All Ichigo Office Directors are Independent Directors
- Active dialogue and effective internal controls via Board discussions led by REIT Executive Director
- Draw upon expertise of REIT Supervisory Directors (qualified lawyers & accountants)

Asset Management Company (AMC)

- ✓ Best Practice Asset Management Structure
- Half of AMC Directors (2 of 4) are Independent Directors
- Independent asset management team & best practice execution on behalf of Ichigo Office REIT within AMC
- Compliance and Audit are directly under the AMC President to monitor and review critical compliance matters
- Ensure objectivity by including third-party, independent experts in the Investment and Risk & Compliance Committees

Only 3 J-REITS (out of 60), including Ichigo Office (8975) and Ichigo Hotel (3463), have both an Asset Management Company (AMC) board that has half or majority of Independent Directors and whose AMC President does NOT serve as the Executive Director of the REIT

Independence of The Investment Corporation From AMC

→ 27 of 60 J-REITs have AMC Presidents serving as Executive Director of the REIT

All Ichigo Office Directors are Independent

Independent Directors at AMC

Only 5 Asset Management Companies have any Independent Directors

2 of 4 Ichigo Investment Advisors' Directors are Independent

* Based on research as of May 31, 2023



Appendix: Financial & Portfolio Data

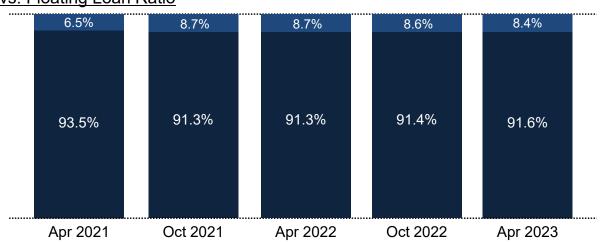


Borrowing Details (1)

Average Interest Rate and Average Remaining Loan Maturity

(Average Remaining Loan Maturity Including Bonds, Years) (Interest Rate) 2.5% 5 —Average Interest Rate -Average Remaining Loan Maturity 4.1 4.0 3.9 3.8 3.7 2.0% 4 1.5% 3 1.0% 2 0.88% 0.84% 0.84% 0.81% 0.79% 0.5% 1 0.0% Apr 2021 Oct 2021 Apr 2022 Oct 2022 Apr 2023

Fixed vs. Floating Loan Ratio



Loan Details

	Amount	Maturity	Interest Rate
	JPY 4.64B	5.0 years	0.958% (Fixed)
	JPY 3.28B	5.7 years	1.036% (Fixed)
Bank Loans	JPY 1.70B	9.8 years	1.609% (Fixed)
	JPY 700M	9.0 years	1.723% (Fixed)
	JPY 600M	9.0 years	1.723% (Fixed)
	JPY 300M	6.8 years	1.405% (Fixed)
	JPY 200M	6.8 years	1.405% (Fixed)
Total/ Average	JPY 11.42B	6.5 years	1.184%

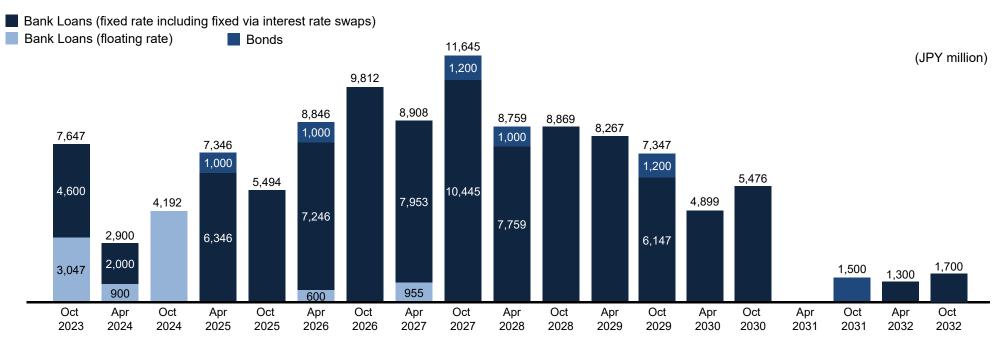


^{*} Fixed includes floating loans fixed via interest rate swaps

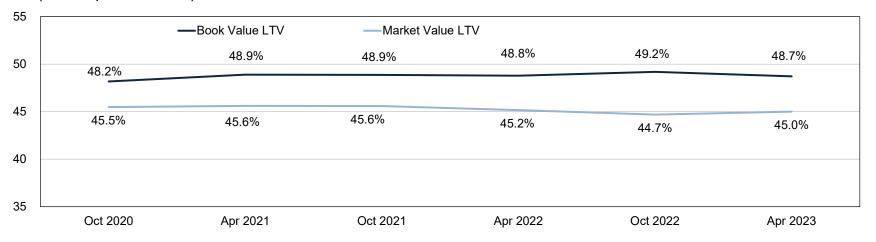


Borrowing Details (2)

Loan Maturity Distribution (as of April 30, 2023)



LTV (as of April 30, 2023)





Interest-Bearing Liabilities and Ichigo Office Credit Rating

Lender Base (as of April 30, 2023)

(JPY million)

,	•	•
Lender	Amount	Ratio
SMBC	29,528	25.7%
Mizuho Bank	21,195	18.4%
SBI Shinsei Bank	13,608	11.8%
MUFG Bank	11,583	10.1%
Aozora Bank	9,952	8.7%
Resona Bank	8,418	7.3%
Bank of Fukuoka	3,529	3.1%
Development Bank of Japan	3,400	3.0%
The Kagawa Bank	1,715	1.5%
Mizuho Trust	1,637	1.4%
The Bank of Yokohama	1,422	1.2%
Nishi-Nippon City Bank	1,412	1.2%
ORIX Bank	608	0.5%
Total	108,007	94.0%

Bonds	Amount	Ratio
Unsecured Bonds No.1	1,200	1.0%
Unsecured Bonds No.2	1,000	0.9%
Unsecured Bonds No.3	1,000	0.9%
Unsecured Bonds No.4	1,200	1.0%
Unsecured Bonds No.5	1,000	0.9%
Unsecured Bonds No.6	1,500	1.3%
Total	6,900	6.0%
Total Interest-Bearing Liabilities	114,907	100%

Credit Rating

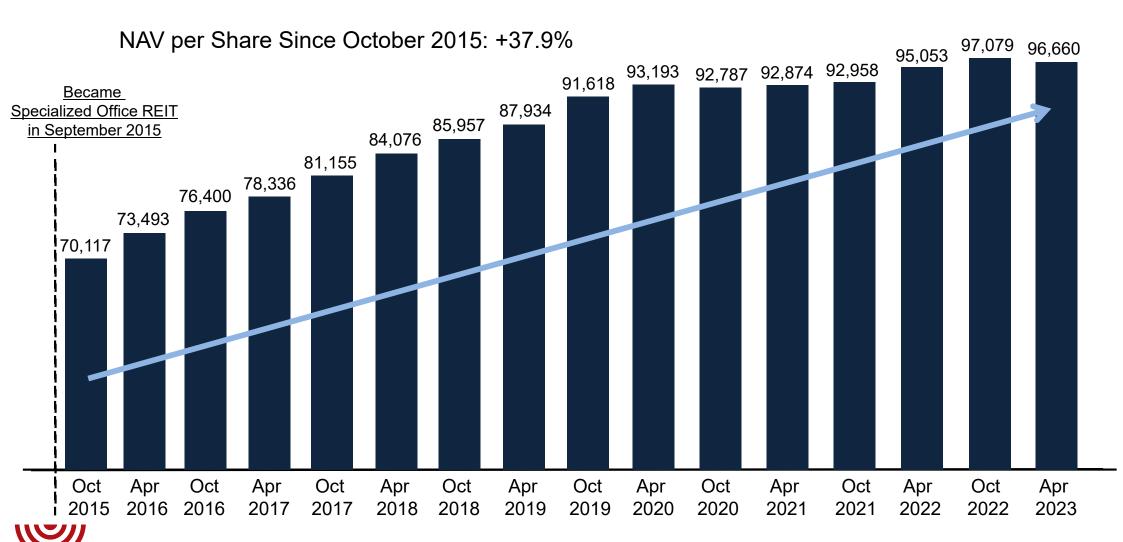
Credit Rating Agency	Japan Credit Rating Agency (JCR)	
Type of Rating	Long-Term Issuer Rating	
Rating	A+	
Rating Outlook	Stable	



Growing Shareholder Value: NAV

Growing Value Via Value-Add Capex

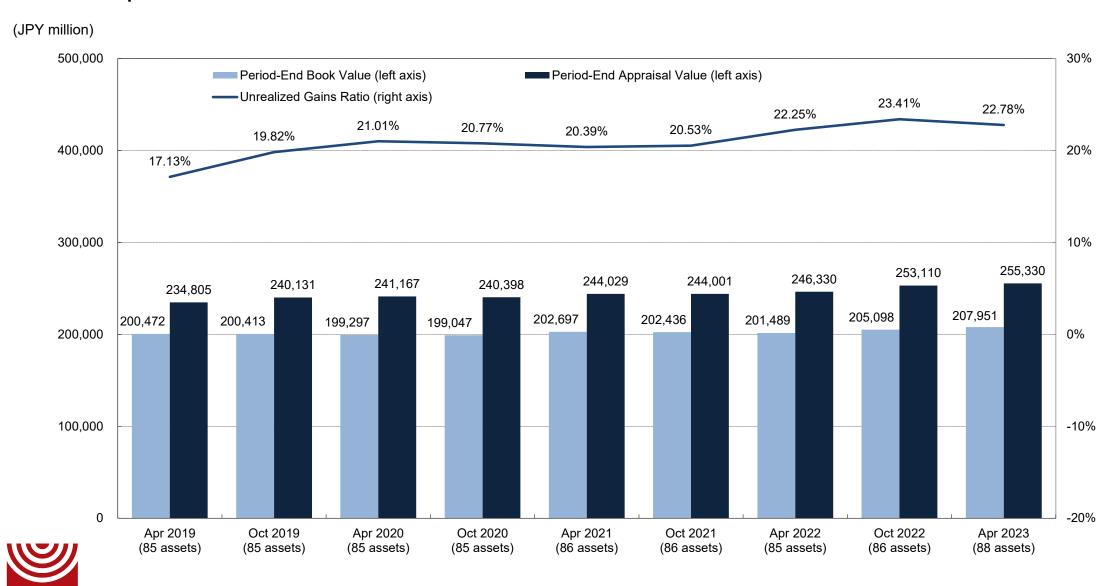
(JPY)



NAV per Share = BPS + Net Unrealized Capital Gains per Share

Trend of Portfolio Unrealized Gains

April 2023 Unrealized Gains JPY 47.3B, -JPY 0.6B vs. October 2022



Lease Renewals

April 2023: Change in Monthly Rent by Asset Type

(JPY million)

	October 31, 2022	New Leases	Lease Terminations	Upward	Downward	Asset Acquisitions	Asset Sale	April 30, 2023	Change	Change at Existing Assets
Office	1,142	+36	-44	-	-	+31	-25	1,139	-2	-8
Other	31	-	-	-	-	_	_	31	_	_
Total	1,174	+36	-44	-	-	+31	-25	1,171	-2	-8

April 2023: Lease Renewals by Asset Type

	Asset Type	No. Of Assets	Leased Area	Change in Rent (Semi-Annual)	Change From Previous Rent
Upward	Office	5	1,184.75m ²	+JPY 3.7M	+11.5%
	Other	_	_	_	_
	Total	5	1,184.75m ²	+JPY 3.7M	+11.5%
Downward	Office	4	2,841.21m ²	-JPY 5.1M	-4.4%
	Other	_	_	-	_
	Total	4	2,841.21m ²	-JPY 5.1M	-4.4%
Flat	Office	232	59,982.84m ²	-	_
	Other	5	2,425.40m ²	-	_
	Total	237	62,408.24m ²	_	
Total	Office	241	64,008.80m ²	-JPY 1.3M	-0.1%
	Other	5	2,425.40m ²	-	_
	Total	246	66,434.20m ²	-JPY 1.3M	-0.1%



Leased Area

April 2023: Leased Area by Asset Type

(m²)

	October 31, 2022	New Leases	Lease Terminations	Asset Acquisitions	Asset Sale	April 30, 2023	Change	Change at Existing Assets
Office	248,677	+7,304	-8,711	+8,102	-5,504	249,868	+1,191	-1,479
Other	8,832	-	_	_	_	8,832	_	_
Total	257,510	+7,304	-8,711	+8,102	-5,504	258,701	+1,191	-1,479

April 2023: New Leases & Lease Terminations by Asset Type

New Leases

Lease Terminations

	Asset Type	No. Of Assets	Leased Area	Total Rent (Semi-Annual		No. Of Assets	Leased Area	Total Rent (Semi-Annual)
Upward	Office	29	4,940m ²	+JPY 144.5M	Office	41	8,711m ²	+JPY 267.2M
	Other	_	_	_	Other	_	_	_
	Total	29	4,940m ²	+JPY 144.5M	Total	41	8,711m ²	+JPY 267.2M
Downward	Office	9	1,895m ²	+JPY 61.6M				
	Other	_	_	_				
	Total	9	1,895m ²	+JPY 61.6M				
Flat	Office	3	468m²	+JPY 10.4M				
	Other	_	_	_				
	Total	3	468m²	+JPY 10.4M				
Total	Office	41	7,304m ²	+JPY 216.7M				
	Other	_	_	_				
	Total	41	7,304m ²	+JPY 216.7M				



Survey of New & Departing Tenants: Reason for Relocation

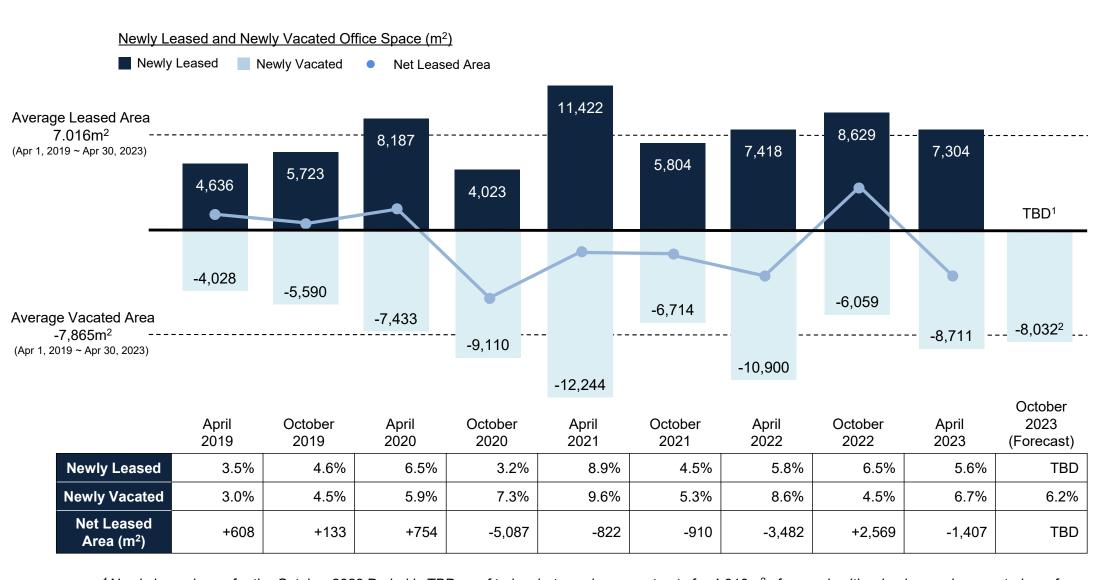
Departing Tenants

Moving to a different building for larger floor space or better location Moving to a different building for larger floor space or better location Closing office Opening a new office Reducing cost or moving to a different building to integrate with other divisions Reducing cost or floor space Other Other Oct 2021 Oct 2021 13.9% 2.8% 48.6% 32.4% 19.4% 63.9% 13.5% 5.4% 10.0% 10.0% 22.5% 57.5% 17.4% 10.9% 69.6% 2.2% Apr 2022 Apr 2022 21.1% 9.1% 11.6% 11.6% 60.6% 55.8% 20.9% 9.1% Oct 2022 Oct 2022 Apr 2023 27.5% 68.3% 4.9% Apr 2023 20.0% 47.5% 22.0% 5.0% 4.9%



New Tenants

Rapid Re-Tenanting After Vacancies





¹ Newly leased area for the October 2023 Period is TBD as of today, but new lease contracts for 4,918m² of space is either in place or is expected as of June 1, 2023.

² Newly vacated area for the October 2023 Period (Forecast) is based on termination notices from tenants as of June 1, 2023.

Free-Rent Incentive Trends

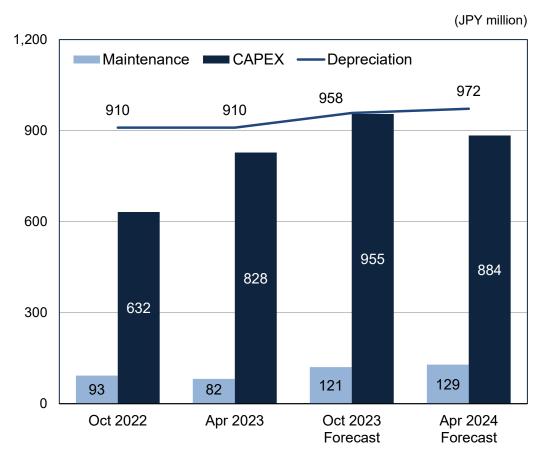
© Ichigo Investment Advisors Co., Ltd. Ichigo Office REIT Investment Corporation All rights reserved.

Free Rent Incentive Trends Rental Income Loss Due to Free Rent (Months) (JPY million) 3 ■ Tokyo Metro Area (Average) 2.8 ■ Loss from Free Rent Regional Cities (Average) ■ Actual Rent Income 126 2.3 122 89 75 79 2.1 2.0 2 1.8 1.7 1.3 6,879 6,936 6,832 6,836 6,794 1 8.0 0 Apr 2021 Oct 2021 Apr 2022 Oct 2022 Apr 2023 Apr 2021 Oct 2021 Apr 2022 Oct 2022 Apr 2023

Value-Add Capex to Drive Tenant Satisfaction

Capex Tailored to Tenant Needs

Maintenance Costs, Capex, and Depreciation



October 2023 Capex Plan

Asset Name	Details	Investment
Ichigo Nishi Honmachi Building	Exterior Wall Renovation	JPY 62M
Oimachi Center Building	HVAC Upgrade	JPY 20M
Ichigo Shibakoen Building	Elevator Upgrade	JPY 18M
Ichigo Kudan 3 Chome Building	Roof Waterproofing	JPY 8M

April 2024 Capex Plan

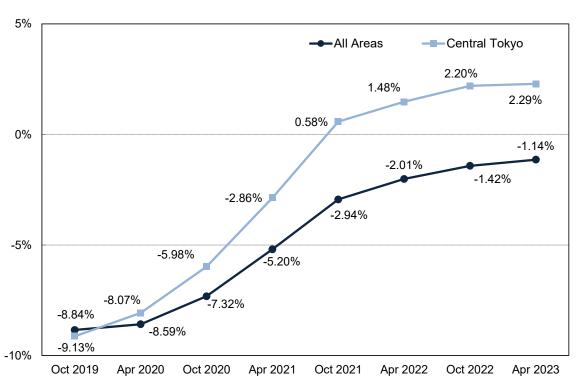
Asset Name	Details	Investment
Ichigo Nishi Honmachi Building	Central Alarm System Upgrade	JPY 28M
Ichigo Hanzomon Building	Exterior Wall Renovation	JPY 27M
Ichigo Shibakoen Building	Exterior Wall Renovation	JPY 25M
Oimachi Center Building	HVAC Upgrade	JPY 20M

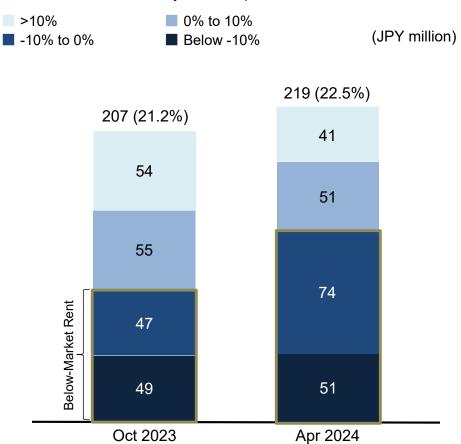


NOI Upside Despite Smaller Rent Gap

Approximately Half of October 2023, April 2024 Rent Renewals are Tenants at Below-Market Rents







Distribution of Tenants by Rent Gap



^{*} Rent Gap is the difference between the total tenant rent vs the total market rent for a standard floor plate of a building. Market rent is derived by replacing the tenant rent with the market rent as per data provided by CBRE, K.K.

^{*} Based on a standard floor pate and excluding tenants that have served notice of termination.

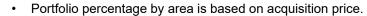
^{*} Numbers in parentheses are % of total rent up for renewal in the period as of April 30, 2023.

Portfolio Growth as REIT Specializing in Mid-Size Offices

		As of October 31, 2022
No. Of Assets	Total	86 assets
	Office	82 assets
	Other	4 assets
Portfolio Size	Total	JPY 209.2B
	Office	97%
	Other	3%
Area	Central Tokyo	55%
	Tokyo Metropolitan Area	25%
	Four Major Regional Cities	15%
	Other Regional Cities	6%
Appraisal Value		JPY 253.1B
Leasable Area		266,866.48m ²
Occupancy		96.5%
No. Of Tenants		938
NOI Yield		5.3%

As of April	30, 2023
-------------	----------

88 assets	
84 assets	
4 assets	
JPY 212.1B	
97%	
3%	
54%	
22%	
18%	
6%	
JPY 255.3B	
269,700.94m ²	
95.9%	
998	
5.4%	



NOI Yield is annualized and calculated excluding assets sold in each period; NOI Yield of assets acquired in the October 2022 and April 2023 fiscal periods are determined from the annual NOI calculated using an income approach based on appraisal value at acquisition.

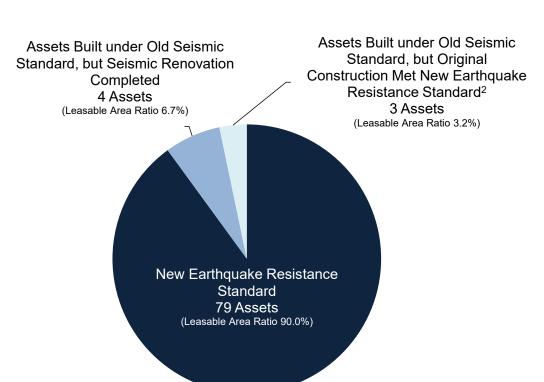


High Seismic Safety Level

Acquisition Guidelines

- Seismic safety: Compliant with new seismic standard
- Seismic PML¹: Stand-alone PML of 20% or less, with a non-exceedance probability of 90% for the entire portfolio

Portfolio Assets Seismic Safety Profile (as of April 30, 2023)



Portfolio PML

3.3%

as of April 30, 2023

Assets Built Under Old Seismic Standard, but Seismic Renovation Completed (4 assets)

Ichigo Sakae Building, Ichigo Mita Building, Ichigo Gotanda Building, and Ichigo Higashi Ikebukuro Building

Assets Built Under Old Seismic Standard, but Original Construction Met New Earthquake Resistance Standard (3 assets)²

Ichigo Ginza 612 Building, Ichigo Ofuna Building, and Ichigo Nagoya Building



¹ PML (Probable Maximum Loss) is the maximum expected loss from an earthquake occurring in the next 50 years, expressed as a ratio to the estimated replacement cost where the ratio of expected loss is greater than 10%.

² Assets evaluated as having seismic strength equivalent to the new earthquake resistance standards and for which a third-party seismic evaluation report has been obtained.

Portfolio Details (1)

												43 01 /	April 30	, ZUZU
Asset					Acquisition	Book	Leasable		Apr 2023	Appraisal	Oct 2022	Appraisal	Cha	ınge
Туре	No.	Asset Name	Area	Location	Price (JPY M)	Value (JPY M)	Area (m²)	Occupancy	Value (JPY M)	Cap rate	Value (JPY M)	Cap rate	Value (JPY M)	Cap rate
	O-02	Ichigo Nishisando Building	Central Tokyo	Shibuya-ku, Tokyo	3,254	3,330	4,523.19	100%	3,260	3.9%	3,330	3.9%	-70	_
	O-03	Ichigo Mita Building	Central Tokyo	Minato-ku, Tokyo	2,740	2,722	4,119.74	73.4%	3,640	4.0%	3,640	4.0%	_	· –
	O-04	Ichigo Nanpeidai Building	Central Tokyo	Shibuya-ku, Tokyo	1,920	1,880	1,925.24	100%	2,630	3.3%	2,610	3.4%	+20	-0.1%
	O-05	Ichigo Hanzomon Building	Central Tokyo	Chiyoda-ku, Tokyo	1,550	1,490	2,080.37	100%	2,230	3.4%	2,130	3.5%	+100	-0.1%
	O-06	Ichigo Hijirizaka Building	Central Tokyo	Minato-ku, Tokyo	1,200	1,194	1,947.90	94.1%	1,500	4.3%	1,500	4.3%	-	
	O-07	Ichigo Shibuya Kamiyamacho Building	Central Tokyo	Shibuya-ku, Tokyo	1,505	1,324	1,321.54	87.0%	1,860	3.6%	1,900	3.6%	-40	_
	O-09	Ichigo Shibakoen Building	Central Tokyo	Minato-ku, Tokyo	1,100	1,089	1,602.29	86.3%	1,270	4.1%	1,270	4.1%	-	
	O-10	Ichigo Ebisu Nishi Building	Central Tokyo	Shibuya-ku, Tokyo	1,917	1,908	1,484.39	100%	2,620	3.6%	2,640	3.6%	-20	_
	O-11	Ichigo Ginza 612 Building	Central Tokyo	Chuo-ku, Tokyo	1,773	1,802	1,364.56	100%	2,320	3.6%	2,320	3.6%	-	
	O-12	Ichigo Uchikanda Building	Central Tokyo	Chiyoda-ku, Tokyo	1,140	1,112	1,378.83	89.8%	1,390	4.1%	1,390	4.1%	-	
	O-14	Ichigo Yotsuya 4 Chome Building	Central Tokyo	Shinjuku-ku, Tokyo	550	494	780.64	81.8%	583	4.0%	583	4.0%	-	
	O-15	Ichigo Tameike Building	Central Tokyo	Minato-ku, Tokyo	580	496	494.14	82.8%	726	3.6%	726	3.6%	_	
	O-16	Ichigo Jimbocho Building	Central Tokyo	Chiyoda-ku, Tokyo	1,820	1,785	1,891.01	100%	2,370	3.9%	2,370	3.9%	_	
	O-17	Ichigo Hakozaki Building	Central Tokyo	Chuo-ku, Tokyo	1,150	1,125	2,389.54	100%	1,290	4.2%	1,290	4.2%	-	
Office	O-18	Ichigo Kudan 2 Chome Building	Central Tokyo	Chiyoda-ku, Tokyo	763	755	1,265.76	100%	1,160	4.1%	1,160	4.1%	_	
	O-19	Ichigo Kudan 3 Chome Building	Central Tokyo	Chiyoda-ku, Tokyo	844	801	1,302.43	63.2%	883	4.2%	883	4.2%	_	
	O-20	Ichigo Gotanda Building	Central Tokyo	Shinagawa-ku, Tokyo	5,060	4,769	5,346.39	89.8%	6,820	4.2%	6,780	4.3%	+40	-0.1%
	0-21	Ichigo Shin Yokohama Building	Tokyo Metro Area	Yokohama	1,816	1,647	4,021.32	97.7%	1,660	4.6%	1,690	4.6%	-30	_
	0-22	Ichigo Minami Ikebukuro Building	Tokyo Metro Area	Toshima-ku, Tokyo	1,460	1,333	1,491.50	100%	2,010	3.7%	1,980	3.8%	+30	-0.1%
	O-23	Ichigo Nakano North Building	Tokyo Metro Area	Nakano-ku, Tokyo	764	709	1,264.11	89.0%	981	4.6%	981	4.6%	_	
	0-24	Ichigo Eitai Building	Tokyo Metro Area	Koto-ku, Tokyo	1,490	1,407	2,605.54	100%	1,470	4.5%	1,540	4.5%	-70	_
	O-26	Ichigo Ikejiri Building	Tokyo Metro Area	Meguro-ku, Tokyo	2,030	1,934	2,385.69	100%	2,340	4.1%	2,320	4.1%	+20	_
	O-27	Ichigo Nishi Ikebukuro Building	Tokyo Metro Area	Toshima-ku, Tokyo	639	583	1,261.91	100%	1,050	4.2%	1,050	4.2%	_	
	O-28	Ichigo Nishi Gotanda Building	Central Tokyo	Shinagawa-ku, Tokyo	765	759	1,334.68	100%	931	4.3%	911	4.3%	+20	_
	O-29	Ichigo Kichijoji Building	Tokyo Metro Area	Musashino City, Tokyo	2,160	2,133	4,210.87	100%	2,870	4.6%	2,870	4.6%	_	
	O-34	Ichigo Sakae Building	Four Major Cities	Nagoya	4,705	4,711	3,928.12	97.4%	5,050	4.5%	6,070	4.7%	-1,020	-0.2%
	O-37	Ichigo Marunouchi Building	Four Major Cities	Nagoya	6,710	5,428	8,009.11	100%	7,960	4.0%	7,730	4.1%	+230	-0.1%
	O-38	Ichigo Toyamaeki Nishi Building	Other Regional Citie	s Toyama City, Toyama	1,645	1,417	8,601.72	100%	1,860	5.7%	1,880	5.7%	-20	_
	O-39	Ichigo Mirai Shinkin Building	Other Regional Citie	s Oita City, Oita	1,158	1,096	3,551.46	100%	1,400	5.7%	1,380	5.8%	+20	-0.1%



Portfolio Details (2)

A					Acquisition	Book	Leasable		Apr 2023 A	ppraisal	Oct 2022	Appraisal	Cha	nge
Asset Type	No.	Asset Name	Area	Location	Price (JPY M)	Value (JPY M)	Area (m²)	Occupancy	Value (JPY M)	Cap rate	Value (JPY M)	Cap rate	Value (JPY M)	Cap rate
	0-42	Ichigo Takamatsu Building	Other Regional Cities	Takamatsu City, Kagawa	3,010	2,030	6,329.33	100%	3,990	5.9%	3,970	5.9%	+20	_
	O-46	Ichigo Kanda Nishikicho Building	Central Tokyo	Chiyoda-ku, Tokyo	2,130	2,007	2,523.09	100%	3,310	3.6%	3,300	3.6%	+10	_
	0-47	Ichigo Akihabara North Building	Central Tokyo	Chiyoda-ku, Tokyo	5,500	5,453	6,250.53	100%	7,780	4.2%	7,860	4.2%	-80	_
	O-48	Ichigo Sakaisuji Honmachi Building	Four Major Cities	Osaka	1,940	1,688	3,729.35	93.3%	2,480	4.3%	2,470	4.3%	+10	_
	O-49	Ichigo Kanda Ogawamachi Building	Central Tokyo	Chiyoda-ku, Tokyo	2,210	2,186	2,309.39	79.7%	2,400	3.9%	2,550	3.9%	-150	_
	O-50	Ichigo Hatchobori Building	Central Tokyo	Chuo-ku, Tokyo	1,905	1,723	2,716.33	84.6%	2,660	4.3%	2,760	4.3%	-100	_
	O-51	Ichigo Ebisu Green Glass	Central Tokyo	Shibuya-ku, Tokyo	5,900	5,738	3,159.27	100%	7,680	3.3%	7,680	3.3%	_	_
	O-52	Ichigo Omori Building	Central Tokyo	Shinagawa-ku, Tokyo	3,850	3,802	3,585.93	100%	4,710	4.0%	4,700	4.1%	+10	-0.1%
	O-53	Ichigo Takadanobaba Building	Central Tokyo	Shinjuku-ku, Tokyo	1,580	1,598	1,606.92	75.2%	1,940	3.8%	1,950	3.8%	-10	-
	O-54	Ichigo Omiya Building	Tokyo Metro Area	Saitama City, Saitama	3,430	3,511	6,213.30	97.5%	4,300	4.9%	4,300	4.9%	_	_
	O-55	Ichigo Sagamihara Building	Tokyo Metro Area	Sagamihara City, Kanagawa	1,174	1,210	2,960.81	100%	1,300	5.1%	1,310	5.1%	-10	_
	O-56	Ichigo Ofuna Building	Tokyo Metro Area	Kamakura City, Kanagawa	2,000	2,006	2,176.47	94.3%	2,190	5.2%	2,320	5.2%	-130	_
	O-57	Ichigo Sendai East Building	Other Regional Cities	Sendai	1,840	1,544	5,205.49	100%	2,190	5.2%	2,200	5.3%	-10	-0.1%
	O-58	Ichigo Kumamoto Building	Other Regional Cities	Kumamoto City, Kumamoto	1,450	1,564	4,507.59	100%	1,610	5.7%	1,610	5.7%	_	_
Office	O-59	Ichigo Jingumae Building	Central Tokyo	Shibuya-ku, Tokyo	7,200	7,414	4,510.00	100%	7,890	3.1%	7,890	3.1%	_	_
	O-60	Ichigo Shibuya Dogenzaka Building	Central Tokyo	Shibuya-ku, Tokyo	3,650	3,690	2,789.86	100%	5,560	3.2%	5,530	3.3%	+30	-0.1%
	O-61	Ichigo Hiroo Building	Central Tokyo	Shibuya-ku, Tokyo	3,960	3,977	3,510.44	100%	4,740	3.6%	4,740	3.6%	_	_
	O-62	Ichigo Sasazuka Building	Central Tokyo	Shibuya-ku, Tokyo	4,780	4,868	6,425.29	100%	6,230	3.8%	6,240	3.8%	-10	_
	O-63	Ichigo Nihonbashi East Building	Central Tokyo	Chuo-ku, Tokyo	4,700	4,314	4,216.97	100%	5,640	3.7%	5,640	3.7%	_	_
	O-64	Ichigo Sakurabashi Building	Central Tokyo	Chuo-ku, Tokyo	2,500	2,533	2,971.22	100%	3,240	3.6%	3,170	3.7%	+70	-0.1%
	O-65	Ichigo Shinkawa Building	Central Tokyo	Chuo-ku, Tokyo	2,360	2,385	2,312.03	100%	3,120	3.6%	3,060	3.7%	+60	-0.1%
	O-66	Ichigo Kudan Building	Central Tokyo	Chiyoda-ku, Tokyo	3,190	3,268	3,090.65	100%	3,710	3.7%	3,710	3.7%	_	_
	O-67	Ichigo Higashi Gotanda Building	Central Tokyo	Shinagawa-ku, Tokyo	3,660	3,634	4,548.10	100%	4,430	3.8%	4,440	3.8%	-10	_
	O-68	Axior Mita	Central Tokyo	Minato-ku, Tokyo	1,800	1,693	2,369.82	100%	2,610	3.5%	2,540	3.6%	+70	-0.1%
	O-69	Ichigo Higashi Ikebukuro Building	Tokyo Metro Area	Toshima-ku, Tokyo	4,570	4,618	4,437.97	87.8%	5,470	3.8%	5,470	3.8%	_	_
	O-70	Koriyama Big-i (Office Section)	Other Regional Cities	Koriyama City, Fukushima	1,660	1,529	3,433.07	94.1%	2,160	5.0%	2,150	5.1%	+10	-0.1%
	O-71	Ichigo Kawasaki Building	Tokyo Metro Area	Kawasaki City, Kanagawa	1,750	1,815	3,871.06	87.6%	2,300	4.0%	2,290	4.0%	+10	_
	0-72	Ichigo Shibuya East Building	Central Tokyo	Shibuya-ku, Tokyo	1,350	1,378	1,041.36	100%	1,620	3.3%	1,600	3.4%	+20	-0.1%
	O-73	Ichigo Ningyocho Building	Central Tokyo	Chuo-ku, Tokyo	1,450	1,491	1,769.75	100%	1,680	3.8%	1,640	3.9%	+40	-0.1%



Portfolio Details (3)

					Acquisition		Leasable		Apr 2023 A	Appraisal	Oct 2022	Appraisal	Chai	nge
Asset Type	No.	Asset Name	Area	Location	Price (JPY M)	Book Value (JPY M)	Area (m²)	Occupancy	Value (JPY M)	Cap rate	Value (JPY M)	Cap rate	Value (JPY M)	Cap rate
	O-74	lchigo Nishi Honmachi Building	Four Major Cities	Osaka	2,190	2,205	6,152.00	100%	2,530	4.5%	2,520	4.5%	+10	_
	O-75	lchigo Hakata Building	Four Major Cities	Fukuoka	1,380	1,383	2,423.86	100%	1,580	4.5%	1,570	4.5%	+10	_
	O-76	lchigo Nishiki First Building	Four Major Cities	Nagoya	2,000	1,961	3,324.70	100%	2,240	4.2%	2,230	4.2%	+10	_
	O-78	lchigo lkebukuro East Building	Tokyo Metro Area	Toshima-ku, Tokyo	3,010	2,995	3,118.69	100%	3,600	3.9%	3,520	4.0%	+80	-0.1%
	O-79	lchigo Motoazabu Building	Central Tokyo	Minato-ku, Tokyo	1,890	1,911	1,329.96	100%	2,390	3.4%	2,360	3.5%	+30	-0.1%
	O-80	lchigo Otsuka Building	Tokyo Metro Area	Toshima-ku, Tokyo	2,740	2,762	3,623.98	100%	3,240	4.0%	3,200	4.1%	+40	-0.1%
	O-81	Ichigo Nagoya Building	Four Major Cities	Nagoya	3,420	3,557	4,930.30	81.6%	3,910	4.2%	3,910	4.2%	_	_
	O-82	Ichigo Fushimi Building	Four Major Cities	Nagoya	2,340	2,323	4,155.60	92.2%	2,570	4.3%	2,570	4.3%	_	_
	O-83	Ichigo Nishiki Building	Four Major Cities	Nagoya	1,330	1,299	2,006.78	94.3%	1,490	4.2%	1,490	4.2%	_	_
	O-84	lchigo Minami Morimachi Building	Four Major Cities	Osaka	1,040	1,088	2,521.51	100%	1,260	4.3%	1,260	4.3%	_	_
	O-85	lchigo Shibuya Udagawacho Building	Central Tokyo	Shibuya-ku, Tokyo	3,500	3,544	1,491.68	89.0%	4,180	3.0%	4,180	3.0%	_	_
	O-86	Win Gotanda Building	Central Tokyo	Shinagawa-ku, Tokyo	3,100	3,102	3,689.88	100%	3,830	3.8%	3,620	3.9%	+210	-0.1%
Office	O-87	Ichigo Hongo Building	Tokyo Metro Area	Bunkyo-ku, Tokyo	2,300	2,303	2,743.20	81.1%	2,780	4.0%	2,730	4.1%	+50	-0.1%
Office	O-88	Oimachi Center Building	Central Tokyo	Shinagawa-ku, Tokyo	1,680	1,710	2,771.41	100%	2,100	4.0%	2,100	4.1%	_	-0.1%
	O-89	Win Gotanda Building 2	Central Tokyo	Shinagawa-ku, Tokyo	3,300	3,291	3,434.69	88.7%	3,730	3.8%	3,720	3.9%	+10	-0.1%
	O-90	MIF Building	Central Tokyo	Chiyoda-ku, Tokyo	2,200	2,188	1,690.27	88.3%	2,320	3.9%	2,370	3.9%	-50	_
	O-91	lchigo Uchi Honmachi Building	Four Major Cities	Osaka	1,900	1,998	3,004.07	96.1%	2,180	4.5%	2,180	4.5%	_	_
	O-92	lchigo Minami Otsuka Building	Tokyo Metro Area	Toshima-ku, Tokyo	2,780	2,875	3,129.49	100%	3,280	3.7%	3,280	3.7%	-	_
	O-93	lchigo Nogizaka Building	Central Tokyo	Minato-ku, Tokyo	3,315	3,501	2,199.35	100%	3,640	3.3%	3,620	3.4%	+20	-0.1%
	O-94	lchigo Hakata East Building	Four Major Cities	Fukuoka	2,250	2,307	2,901.99	100%	2,850	4.1%	2,800	4.2%	+50	-0.1%
	O-95	lchigo Nakameguro Building	Tokyo Metro Area	Meguro-ku, Tokyo	1,495	1,563	1,083.70	80.9%	1,580	3.6%	1,640	3.7%	-60	-0.1%
	O-96	lchigo Tachikawa Building	Tokyo Metro Area	Tachikawa City, Tokyo	3,830	3,823	4,879.78	83.1%	4,020	4.2%	4,020	4.2%	_	_
	O-97	Ichigo Higashi Ikebukuro 3 Chome Building	Tokyo Metro Area	Toshima-ku, Tokyo	3,840	3,886	2,764.59	100%	3,860	3.8%	3,950	3.8%	-90	_
	O-98	lchigo Marunouchi South Building	Four Major Cities	Nagoya	1,750	1,801	1,973.27	88.3%	1,850	4.1%	1,850	4.1%	_	_
	O-99	Ichigo Hakataeki Higashi Building	Four Major Cities	Fukuoka	3,500	3,507	3,596.71	96.8%	3,710	4.2%	3,630	4.4%	+80	-0.2%
	O-100	Fukuoka Kensetsu Kaikan	Four Major Cities	Fukuoka	2,750	2,754	2,949.22	100%	2,880	4.3%	2,810	4.3%	+70	
				Subtotal - Office	205,537	201,584	260,346.06	96.0%	248,674		249,144		-470	



^{*} October 2022 Appraisal Value for assets acquired in the April 2023 fiscal period show the appraisal value at time of acquisition.

Portfolio Details (4)

as of April 30, 2023

Λ	sset	No.	Asset Name	Area	Location	Acquisition	Book Value	Leasable		Apr 2023 Appraisal		Oct 2022 Appraisal		Change	
Type						Price (JPY M)	(JPY M)	Area (m²)	Occupancy	Value (JPY M)	Cap rate	Value (JPY M)	Cap rate	Value (JPY M)	Cap rate
		Z-09	Future IZUMI	Other Regional Cities	Izumi City, Osaka	1,210	1,045	3,733.66	100%	576	5.8%	576	5.8%	_	_
0	ther	Z-10	lchigo Shibuya Bunkamura Dori Building	Central Tokyo	Shibuya-ku, Tokyo	2,400	2,447	778.77	100%	3,040	3.2%	3,040	3.2%	_	_
O	iner	Z-11	Twicere Yokohama Isogo (Retail Section)	Tokyo Metro Area	Yokohama	1,620	1,426	2,717.77	80.8%	1,510	5.0%	1,510	5.0%	_	_
		Z-14	lchigo Kamata Building	Tokyo Metro Area	Ota-ku, Tokyo	1,400	1,447	2,124.68	100%	1,530	4.4%	1,530	4.4%	_	
					Subtotal - Other	6,630	6,366	9,354.88	94.4%	6,656		6,656		-	
					Total (88 Assets)	212,167	207,951	269,700.94	95.9%	255,330		255,800		-470	_

Reference

TK Equity Investment	GK Kizuna1 TK Equity Interest	JPY 38M
-------------------------	-------------------------------	---------



Appendix: Mid-Size Office Investment Opportunity



Japanese Mid-Size Office Investment Opportunity (1)

Rich Pool of REITable Assets

- √ 90%+ of Japanese real estate = mid-size
- ✓ High liquidity

Broad and Deep Tenant Base

- √ 95% of all companies have 50 employees or less
- ✓ Diverse tenant industries contributes to stable high occupancy

Largely Untapped by Professional Management

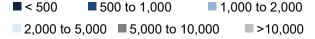
- ✓ High ownership by individuals and "passive owner" corporations results in inadequate building maintenance
- ✓ Lacking professional building and management specifications

Abundant Opportunities for Large-Scale Improvements

- ✓ Increase safety via seismic reinforcement
- ✓ Increase tenant satisfaction via value-add capex

Significant Value-Add Potential





Mid-Size Real Estate: 94%



Source: Ministry of Land, Infrastructure, Transportation and Tourism (2018)

Breakdown of Companies by Number of Employees



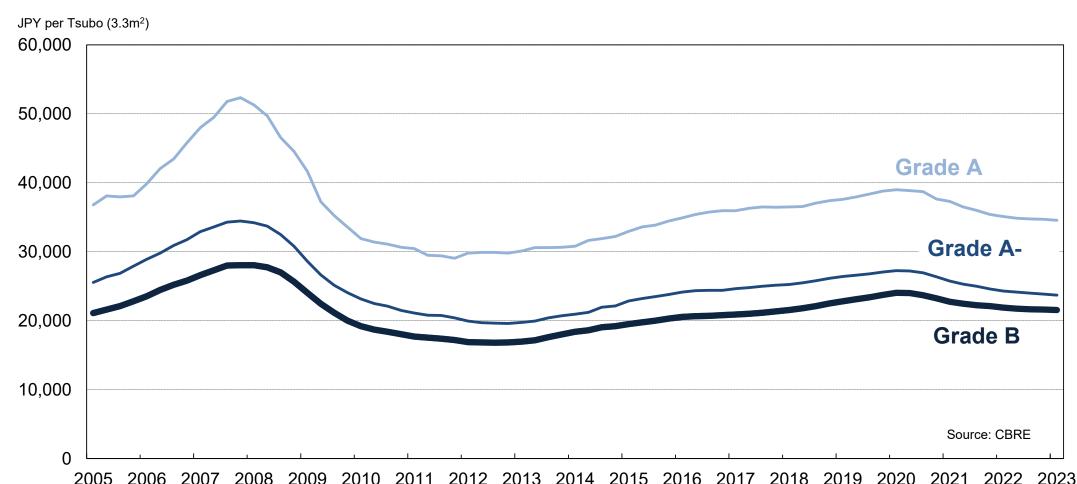
Source: Small and Medium Enterprise Agency (2021)



Japanese Mid-Size Office Investment Opportunity (2)

Mid-Size Office Rents More Stable Than Larger-Size Office Rents

Office Rent Trends in 5 Central Tokyo Wards (Chiyoda, Chuo, Minato, Shinjuku & Shibuya)



Grade A refers to buildings in the 5 central wards of Tokyo (Chiyoda, Chuo, Minato, Shinjuku, and Shibuya) built no more than 11 years ago (therefore meeting current seismic resistance standards), with leasable area greater than 21,450 square meters and total floor area greater than 33,000 square meters.

Grade A- and Grade B refers to buildings located in any of the 23 wards in Tokyo with leasable area greater than 14,850 square meters and total floor area greater than 23,100 square meters and leasable area greater than 660 square meters and total floor area between 6,600 and 23,100 square meters, respectively, and meeting current seismic resistance standards.



Appendix: About Ichigo Office



Specialized Office REIT

Specialized Office REIT Focusing on Mid-Size Offices, an Asset Class That Offers Both Return Stability and Upside Potential

- ✓ Mid-size office characteristics
 - Stable cashflows supporting earnings
 - Upside earnings potential in economic upturns
 - Value-add potential due to relatively inefficient market
- ✓ Portfolio focused on Tokyo Metropolitan Area
- ✓ Driving accretive growth via value-add capex and hands-on asset management





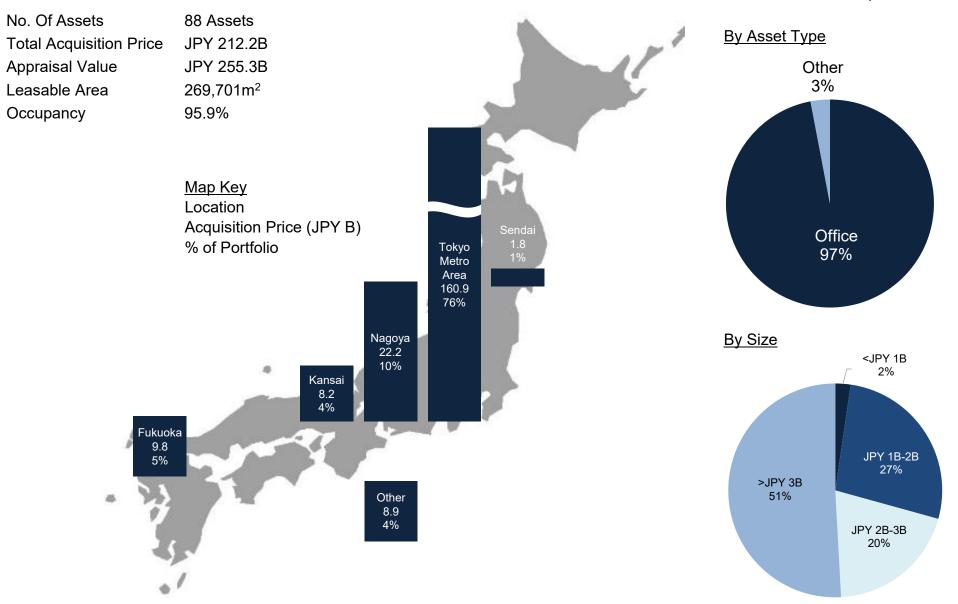








Portfolio: 97% Office, 79% Tokyo Metropolitan Area



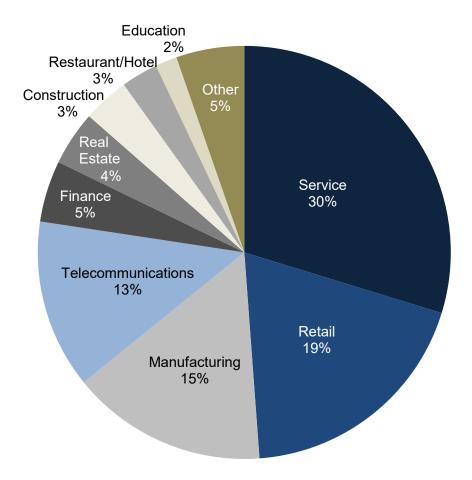


Highly Diversified Tenant Mix

as of April 30, 2023

Tenants by Industry

(Based on No. Of Tenants)



^{*} Service: Primarily advertising, consulting, HR, accounting, legal, beauty-related, and public entities.

Total Number of Tenants: 997

Share of Top 10 Tenants

10.7% of Leased Area

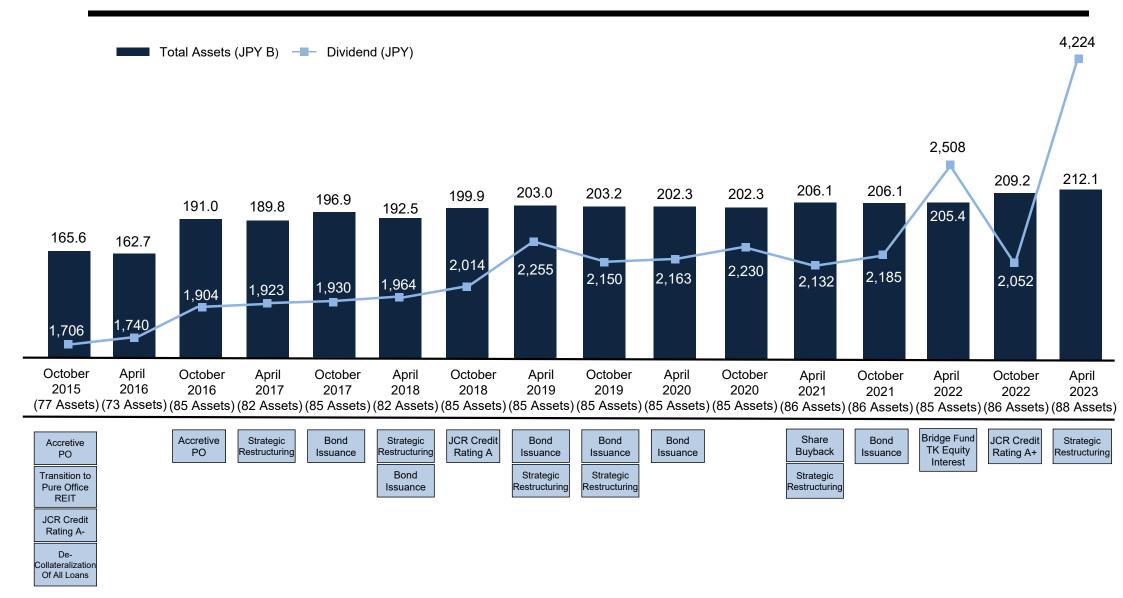
13.1% of Rental Income

Top 10 Tenants (by Building & Leased Area)

	Asset Name	Industry	Leased Area (m²)	Share
1	Ichigo Akihabara North Building	Manufacturing	6,250	2.5%
2	Ichigo Sasazuka Building	Telecommunication	3,827	1.5%
3	Ichigo Ikebukuro East Building	Service	2,964	1.2%
4	Ichigo Jingumae Building	Telecommunication	2,807	1.1%
5	Ichigo Hiroo Building	Retail	2,417	1.0%
6	Future IZUMI	Service	2,228	0.9%
7	Ichigo Kamata Building	Retail	1,820	0.7%
8	Ichigo Sendai East Building	Retail	1,724	0.7%
9	Ichigo Ikejiri Building	Restaurant/Hotel	1,577	0.6%
10	Future IZUMI	Service	1,504	0.6%
		Total	27,125	10.7%



Growth Via Serving Tenants & Shareholders





Acquisition-Driven Growth

Total asset acquisitions since October 2013: JPY 162.1B (expected) **Cumulative Total** JPY 88.7B (54.7%) via sponsor support JPY 162.1B Acquisitions and Sales Since October 2013 (Cumulative, JPY B) Acquisition Acquisition From Third Party Acquisition From Sponsor From Third Sale to Sponsor Sale to Third Party Party 71.6 67.7 73.3 63.9 62.4 56.3 (45.3%)54.4 50.9 Acquisition 50.9 From 82.5 82.5 Sponsor 82.5 82.5 80.2 74.7 88.7 67.6 (54.7%)38.4 Acquisitions Sales 19.3 19.3 23.8 23.8 26.2 26.2 26.2 26.2 26.2 7.9 12.3 12.3 18.3 21.9 24.7 24.7 26.4 37.0 Oct 2013 JPY 63.3B ~ Oct 2015 ~ Apr 2023 ~ Oct 2016 ~ Oct 2017 ~ Oct 2018 ~ Oct 2019 ~ Oct 2020 ~ Oct 2021 ~ Oct 2022 Nov 2022 Apr&May 2016 Nov 2016 Apr&May 2018 Dec 2018 Dec 2020 Feb 2021 Apr 2020 Dec 2014 Acquisition & Acquisition From Acquisition From **Public Offering Acquisition From** Sale to **Acquisition From Public Offering** Acquisition & Third Party Third Party Third Party Third Party Acquisition & Acquisition & Third Party Sale Sale Sale Dec 2022 Sale Apr&May 2017 Sep 2018 May 2019 Jun 2022 May 2015 Sale to Acquisition & Acquisition From Acquisition & **Acquisition From Public Offering** Third Party Third Party Third Party Sale Sale Jan 2023 Sept 2015 **Acquisition From** Transition to Pure Office REIT Sponsor

62

ICHIGO

Ichigo Branding: Safety, Quality, Design & Tenant Service

Improve the safety, quality, and design of assets via Ichigo's architectural and engineering capabilities to support high tenant satisfaction



















Ichigo Branding: Ichigo Layout Office & Ichigo Lounge

Provide Differentiated <u>Ichigo Layout Office</u> and <u>Ichigo Lounge</u> High-Quality Office Spaces

<u>Ichigo Layout Office</u> (Example: Ichigo Jimbocho Building, Chiyoda-ku, Tokyo)

- ✓ Generating substantially higher rents reflecting higher value for tenants
- ✓ Supporting needs of startups and accommodating expansion by offering flexible layout











Floor Plan

Flexible Layout

Windows & Natural Light

Work Space

Conversation Space

Ichigo Lounge (Example: Ichigo Higashi Ikebukuro Building, Toshima-ku, Tokyo)

- ✓ Subdivided a vacant floor to create several private offices and a shared-use space for the exclusive use of tenants
- ✓ Generated significantly higher rents by offering attractive shared-use space







Ichigo Lounge Space

Appendix: Other

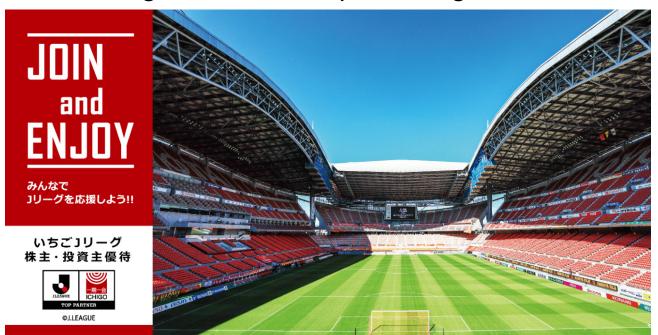


J.League Shareholder Program

Represents Two Firsts for a Shareholder Program in Japan

- First Japanese company to include not just its own shareholders, but also the shareholders of the REITs and solar power producer that it manages, in its shareholder program (73,000 shareholders total)
- First company to offer shareholders free tickets to <u>every</u> J.League game at <u>every</u>
 J.League club

Ichigo is deepening its partnership with the J.League and working to further Ichigo's mission of promoting local community developments.



Ichigo J.League Shareholder Program Website Landing Page

FY23/2 Special Holiday Gift

Gift set featuring food products selected by Ichigo-sponsored soccer club, Tegevajaro Miyazaki



Products from store at Ichigo Miyako City's Miyazaki Thanks Market



Ichigo Office's Sponsor: Ichigo (2337)

Core Businesses: Asset Management, Sustainable Real Estate, Clean Energy

- Manages Ichigo Office (8975), Ichigo Hotel (3463), and Ichigo Green (9282)
- Sustainable Real Estate business adds value to existing buildings by drawing upon its real estate technologies and expertise
- Deeply committed to CSR and Sustainability





Hiromi Miyake (Weightlifting)

Ichigo (TSE Prime 2337)

Ichigo Preserves and Improves Real Estate
ICHIGO

The word "Ichigo" comes from the ancient Japanese proverb, Ichigo Ichie, literally meaning "One lifetime, one encounter." The phrase was first used by a 16th century master of the tea ceremony, Sen no Rikyu. He called upon his disciples to give total focus and sincerity to each act of the tea ceremony, because that particular moment will only exist once and must be fully lived and realized.

Ichigo embraces the Ichigo Ichie philosophy of sincerity and service, and works to build strong long-term relationships to support the success of our clients, shareholders, and all stakeholders.

Α		Ichigo Office (8975)			
Asset Management	Ichigo Investment Advisors	Ichigo Hotel (3463)			
Ü		Ichigo Green (9282)			
	Ichigo Estate	Centro			
Sustainable	Ichigo Owners	Storage Plus			
Real Estate	Ichigo Marché	Ichigo Animation			
	Miyako City	OneFive Hotels			
Clean Energy	Ichigo ECO Energy				
Other	Ichigo Si				



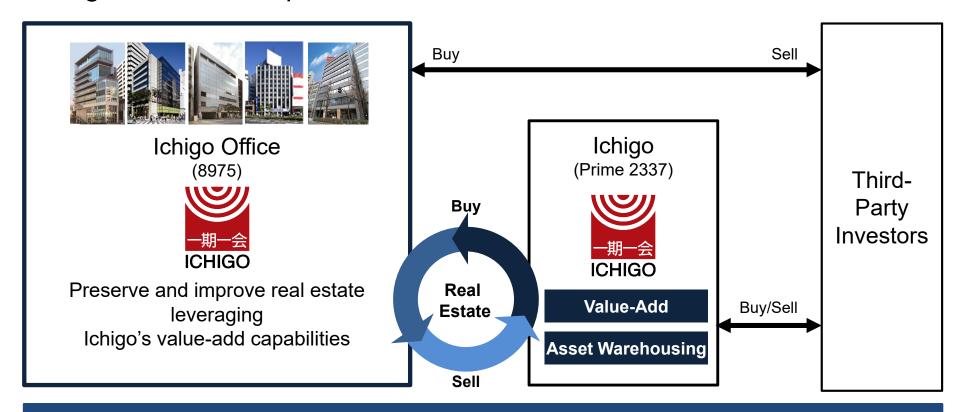
Sponsor/Asset Manager/REIT Relationship

Ichigo (TSE Prime 2337) **Sponsor ICHIGO Sponsor Support** 100% Subsidiary **Value-Add Capabilities Asset Manager** Ichigo Investment Advisors **Financial Support** (Asset Warehousing) **Asset Management** Specializes in mid-size offices Ichigo Office Focused on the Tokyo Metropolitan Area (8975)•88 assets, JPY 212.2B (as of Apr 30, 2023) **TSE-Listed** Specializes in lodging-focused hotels Ichigo Hotel Investment •Listed in November 2015 (3463)**Corporations** •25 hotels, JPY 54.7B (as of Apr 30, 2023) Solar power producer Ichigo Green •Listed in December 2016 (9282)•15 solar plants, JPY 11.4B (as of Apr 30, 2023)



Sustainable Growth Via Sponsor Support

Pursuing Long-Term Sustainable Growth by Leveraging Ichigo's Market-Leading Value-Add Capabilities

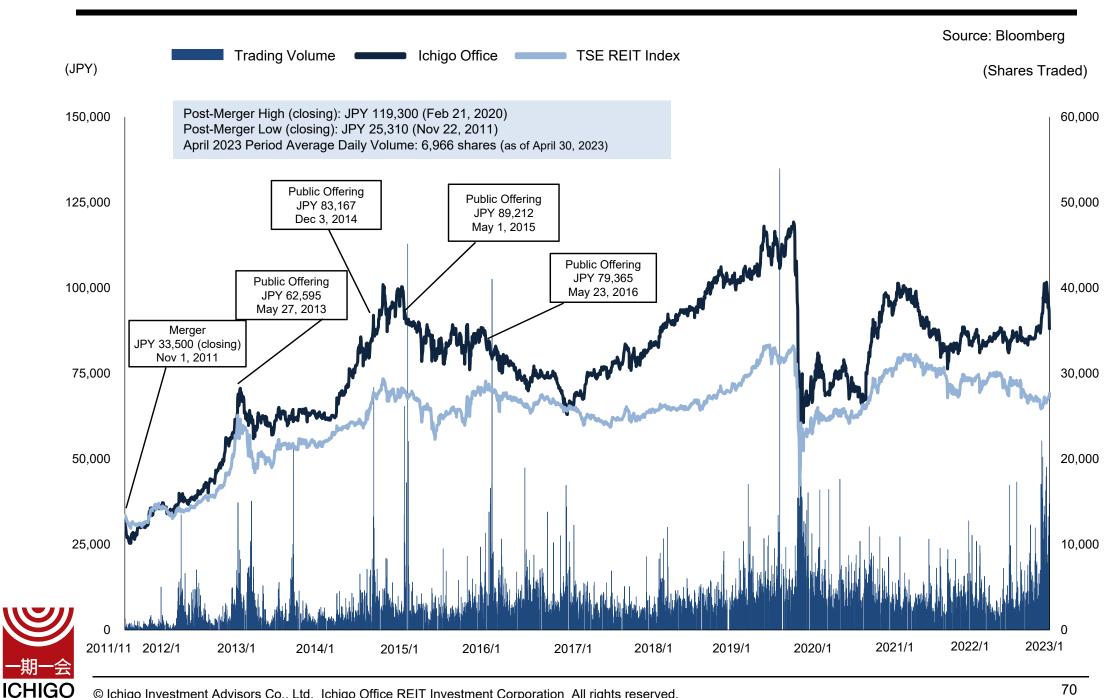


Ichigo Office Sourcing Strengths

- Sourcing Diversity: Ichigo Office proprietary sourcing routes + Ichigo sponsor network
- Strong Sponsor Support: Ichigo assets fully available to Ichigo Office for acquisition
- Stable Sourcing: Backed by Ichigo value-add capabilities, so less sensitive to market environment



Share Price (November 1, 2011 to April 30, 2023)



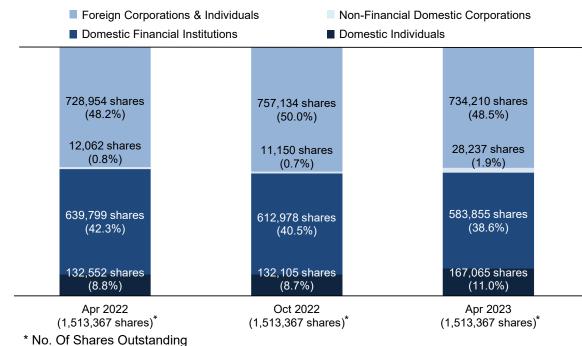
Shareholder Composition

as of April 30, 2023

Major Shareholders

	Name	No. Of Shares	Share
1	Ichigo Trust Pte. Ltd.	490,500	32.4%
2	Custody Bank of Japan, Ltd., Trust Bank	253,759	16.8%
3	The Master Trust Bank of Japan, Trust Bank	146,915	9.7%
4	Nomura Trust & Banking Co., Ltd. Investment Trust Acccount	53,184	3.5%
5	BERKELEY GLOBAL, LLC	46,799	3.1%
6	SMBC Nikko Securities Inc.	28,167	1.9%
7	STATE STREET BANK WEST CLIENT - TREATY 505234	22,301	1.5%
8	BNYM AS AGT/CLTS NON TREATY JASDEC	22,230	1.5%
9	Mitsubishi UFJ Morgan Stanley Co., Ltd.	20,482	1.4%
10	Ichigo Inc.	16,547	1.1%
	Total	1,100,884	72.7%

Shareholdings by Shareholder Type



Shareholders by Shareholder Type

		Apr 30, 2022	Oct 31, 2022	Apr 30,	2023	
		Shareholders	Shareholders	Shareholders	Share	
Domestic Individuals		15,485	15,604	19,493	97.3%	
Do	mestic Financial Institutions	57	53	55	0.3%	
	City banks, trust banks	7	5	5	-	
	Regional banks	9	9	8	_	
	Other (including securities companies)	41	39	42	0.2%	
No	n-Financial Domestic Corporations	203	209	210	1.0%	
Fc	reign Corporations & Individuals	249	259	274	1.4%	
	Total	15,994	16,125	20,032	100%	



Ichigo Office Overview

Investment Corporation as of May 1, 2023

Name	Ichigo Office REIT Investment Corporation					
Securities Code	8975					
Address	1-1-1 Uchisaiwaicho, Chiyoda-ku, Tokyo					
Executive Director	Keisuke Chiba					
Portfolio Assets	88 Assets					
Portfolio Value	JPY 212.1B (based on acquisition price)					
Fiscal Periods (Semi-Annual)	November – April; May – October					

Asset Management Company

Name	Ichigo Investment Advisors Co., Ltd.
President & Executive Officer	Hiroshi Iwai
Registration & Membership	Financial Instruments Dealer License (Investment Management Services, Investment Advisory & Agency Services, and Type II Financial Instruments Services): Minister of Finance, Kanto Financial Bureau #318



Disclaimer

These materials are for informational purposes only, and do not constitute or form a part of, and should not be construed as, an offer to sell or a solicitation of an offer to buy any securities of Ichigo Office REIT Investment Corporation ("Ichigo Office").

These materials may contain forward-looking statements regarding the intent, belief or current expectations of management of Ichigo Office with respect to financial condition and future results of operations. These statements are based on certain assumptions founded on currently available information. Accordingly, such statements are subject to risks, uncertainties and assumptions and there is no assurance as to actual financial conditions or results of operations. Actual results may vary from those indicated in the forward-looking statements. Accordingly, please refrain from solely relying on these statements.

These materials have been created by the management of Ichigo Office and Ichigo Investment Advisors Co., Ltd. (IIA) with the belief that the information contained is accurate. However, there is no assurance given as to the accuracy, certainty, validity or fairness of any such information. Please note that the content of these materials is subject to revision or retraction without prior notice.

This document is a translation. If there is any discrepancy between the Japanese version and the English translation, the Japanese version shall prevail. No copying or reproduction of these materials or part of these materials is allowed without obtaining prior consent from Ichigo Office and IIA.



Make The World More Sustainable

Ichigo Office IR Desk (8975)

TEL:+81-3-3502-4891

E-mail: IR_Office@ichigo.gr.jp www.ichigo-office.co.jp/en



Ichigo is Japan's first zero-carbon listed real estate company. We are taking responsibility for our environmental footprint by offsetting our carbon emissions and investing in low-carbon technologies such as solar energy.