

Ichigo Office REIT October 2015 Fiscal Period Corporate Presentation

December 16, 2015

Ichigo Office REIT Investment Corporation (8975) Ichigo Real Estate Investment Advisors Co., Ltd.

Creating peace of mind through honest and committed management.



October 2015 Financial Results

- ✓ Delivering on Growth Strategy
- $\checkmark\,$ Revenues, Earnings, and Dividends All Up
- ✓ 11 Consecutive Periods of Dividend Growth No. 1 vs. All J-REITs
- ✓ Consistent >95% Occupancy
- ✓ Organic Growth New Tenants at Higher Rents
- ✓ Organic Growth Existing Tenants at Higher Rents
- ✓ Organic Growth Higher Rents Nationwide

Accelerating Growth

- ✓ Ichigo Office REIT Growth Strategy Roadmap
- ✓ Rising Market Rents Creating Room for Rent Increases
- ✓ Significant Rent Increase Opportunity at Renewal
- ✓ Systematic Leasing Driving Rental Growth
- ✓ Recent & Upcoming Rent Negotiation Cases
- ✓ Ichigo Branding
- ✓ External Growth Strategy
- ✓ Preferential Negotiation Right on 13 Assets
- ✓ Financing Strategy
- ✓ April 2016 Earnings Forecast
- ✓ October 2016 Earnings Forecast



Appendix: Financial & Portfolio Data; About Ichigo Office REIT

October 2015 Financial Results



Delivering on Growth Strategy

Significant Portfolio Growth

- Acquired prime location assets via accretive public offering
 - 12 office assets (11 located in Tokyo), JPY44B



(Shibuva Ward)

(Shibuva Ward) (Chuo Ward)

(Chivoda Ward) (Toshima Ward) (Shibuya Ward) (Chuo Ward) (Chuo Ward) (Shinagawa Ward) (Minato Ward)

- Acquired high-quality office asset in Kawasaki via cash on hand and borrowing (JPY 1.75B)
- ✓ Acquired interest (JPY 2B) in 13 high-quality mid-size office assets with preferential negotiation rights to fully acquire all 13 assets

Dividend contribution: JPY100M p.a.

Increased Financial Strength

- \checkmark Acquired credit rating (A- (Stable), JCR)
- ✓ De-collateralized all borrowings (i.e., banks returned all loan collateral)

Transitioned to a Specialized Office REIT

✓ Name change to Ichigo Office REIT, with new growth strategy and action plan

Revenues, Earnings, and Dividends All Up

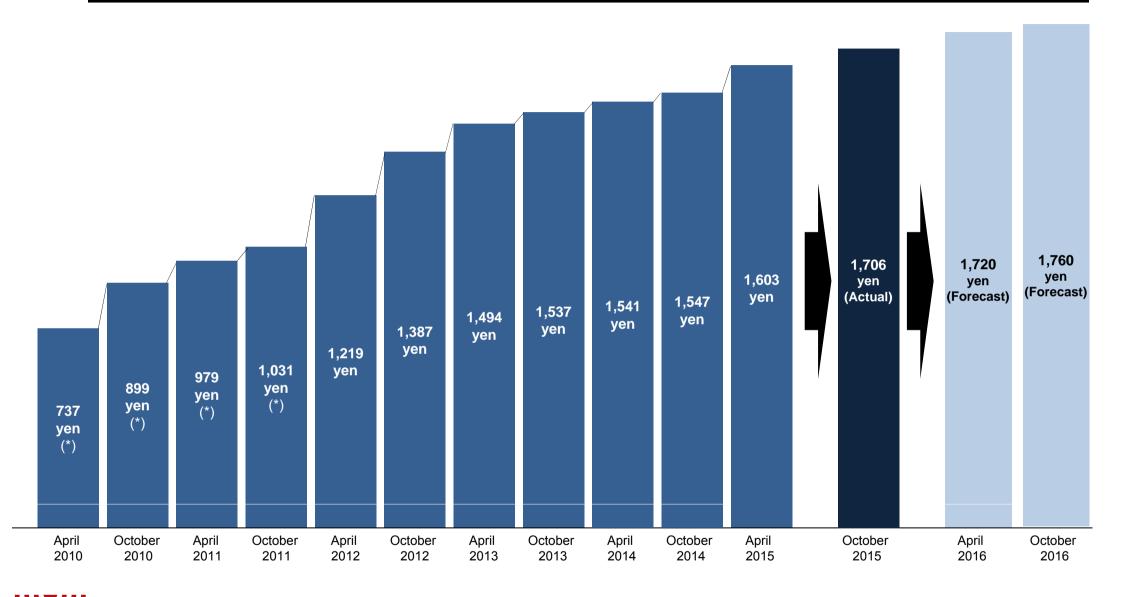
October 2015 Dividend: 1,706 yen (+36 yen vs. Initial Forecast)

April 2015 October 2015 Initial Forecast Difference Major Factors for Variation Rental revenue: +53 (existing assets: +34, new ly acquired assets: +19) Utilities income: -30 Increase in one-off cancellation fee: +38 **Operating Revenue** 5.020 6.248 6.175 +72 Other revenue decrease: -7 Dividend increase from TK investments: +17 Decrease in rental expense: +71 (Service provider: -11, Utilties: +55, Repair: +26) 2.267 Operating Profit 2.952 2.843 +109 Increase in SG&A: -33 Higher non-operating expense: -84 1.005 1.854 +25 **Recurring Profit** 1,828 (Borrowing-related expenses: -113, Interest expenses: +26, Other: +2) 704 1.853 1,828 +25 Net Income EPS 634 yen 1,310 yen 1,290 yen +20 yen Used 562 million yen of existing dividend reserve **Dividend per Share** 1,603 yen 1,706 yen 1,670 yen +36 yen (Dividend reserve now 12,053 million yen as of October 2015) 65 77 No. of assets No. of tenants 605 724 184,919 m² 227,424 m² Leasaable Area NOI yield 5.6% 5.6%

(million yen)



11 Consecutive Periods of Dividend Growth – No. 1 vs. All J-REITs



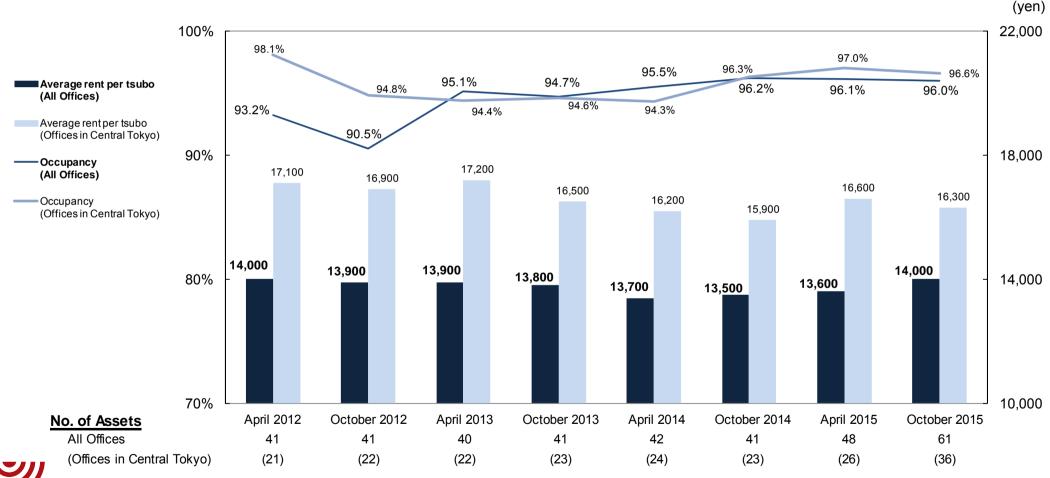
* Adjusted to reflect stock split on November 1, 2011



Consistent >95% Occupancy

96.0% Total Office Occupancy; 96.6% Office Occupancy in Central Tokyo Office Average Rents +3.4% on High-Quality Asset Acquisitions

Occupancy and Rent per Tsubo (3.3m²)

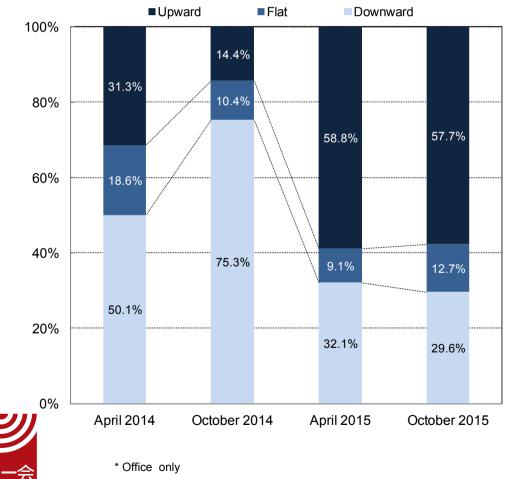




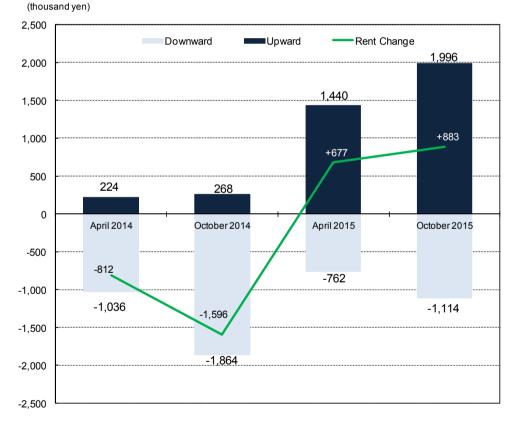
Organic Growth (1) New Tenants at Higher Rents

New Tenants Coming In at Higher Rents

New Rent Level vs. Previous Rent Level (By Leased Space)

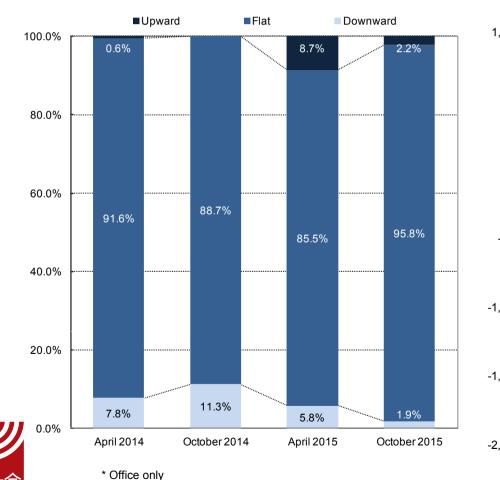


Trend in Lease Renewals (By Monthly Rent)



Organic Growth (2) Existing Tenants at Higher Rents

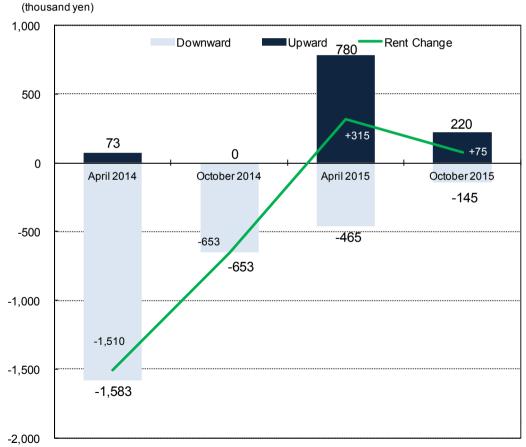
Renewals Have Turned Upward: Higher Rents Exceeding Lower Rents with Rent Cuts Almost Non-Existent



Breakdown of Lease Renewals

(By Leased Space)

Lease Renewals at Existing Rent or Higher (By Monthly Rent)





Organic Growth (3) Higher Rents Nationwide

Renewals at Higher Rents Both Within and Outside Tokyo October 2015 Period Examples

Area		Details	Rent Increase		
Shibuya	Shibuya Central Tokyo Evidence-based tenant marketing that reflected tight su and rising rents in Shibuya area		3 tenants (436 m ²) JPY 1.1MM increase per fiscal period		
Koriyama City	Other Regional Cities	Detailed briefing on the building's high specification and superiority relative to other buildings in the area	1 tenant (221 m ²) JPY 201K increase per fiscal period		

Ichigo Shibuya Dogenzaka Building Case:

New Tenants at Increased Rents

Occupancy

At Acquisition 76.2% (Vacancy: 2 floors, 330m² each) 100% (+23.8%)

Current

New Tenants

- 8th floor (330m²): IT firm at 41% higher rent vs. previous tenant
- 9th floor (330m²): Travel agency at 18% vs. previous tenant

Result: Average Building Rent +6.5%



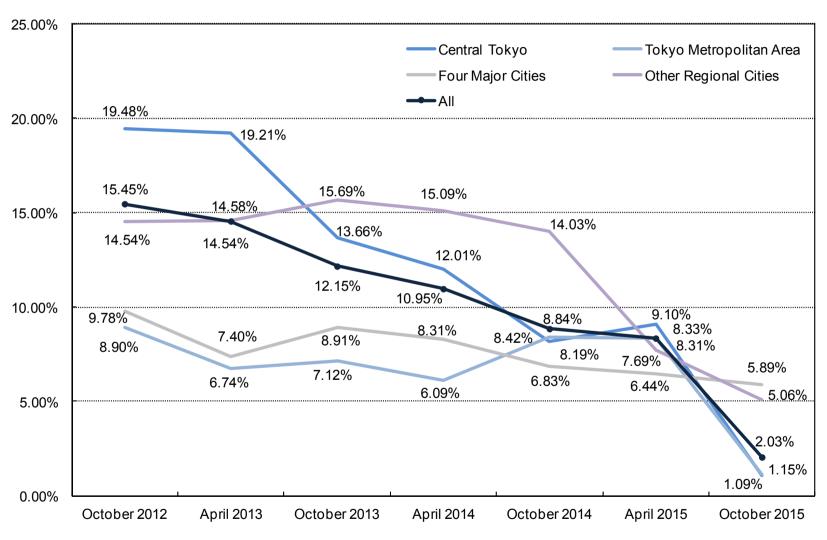
Accelerating Growth



Ichigo Office REIT Growth Strategy Roadmap

Stage I /				Stage V	Stage VI
/lulti-Asset	t REIT			Specialized Office R	
1/10			20	015/10 2016/4	2016/10 2017/4 201
ורחר				Grow	Office Portfolio
			Goals	Lay Foundation for Sustainable Dividend Growth	Stable Dividend Growth
			Dividend per Share	1,706 yen (actual)	
			Total Assets	JPY 165.6 B (October 31, 2015)	
			Credit Rating	A- (Stable)	
Accretive Growth Cycle	bility	Strengthen Forward Growth Capabilities	Action Plan	 Organic Growth Strategy Achieve continuous NOI growth and strength Ichigo Office brand Raise rents, especially in Central Tokyo where supply-demand balance is tight Increase rental-related income Support branding and sense of Ichigo quality a assets, e.g., prominent Ichigo signage Maintain highest standard of quality in servicin tenants via Ichigo Property Management Stand Target: Increase rents by >2.0% p.a. External Growth Strategy Increase portfolio size and scale and be smar portfolio restructuring Consider acquiring the 13 assets with preferent acquisition rights Sell assets with limited potential Financing Strategy Improve credit rating & borrowing terms Improve borrowing terms (cost/tenor/diversity) Acquire bank commitment line Deploy negative goodwill to increase dividends 	 100 asset portfolio Increase competitiveness of Ichigo assets via strong Ichigo brand Develop original services for Ichigo tenants Drive higher rents within and outside of Tokyo Maximum return on capex External Growth Strategy Aim for asset size of JPY 230B Broaden acquisition pipeline via diversified sourcing Use Ichigo sponsor support and diversified funding capability to close quickly under deadline Financing Strategy Improve credit rating and diversify funding Achieve an A (Stable) credit rating Consider issuance of REIT bonds and broadening lender base Use financial strength and commitment line to grow acquisition capacity Further improve borrowing terms Enter global REIT indices

Rising Market Rents Creating Room for Rent Increases



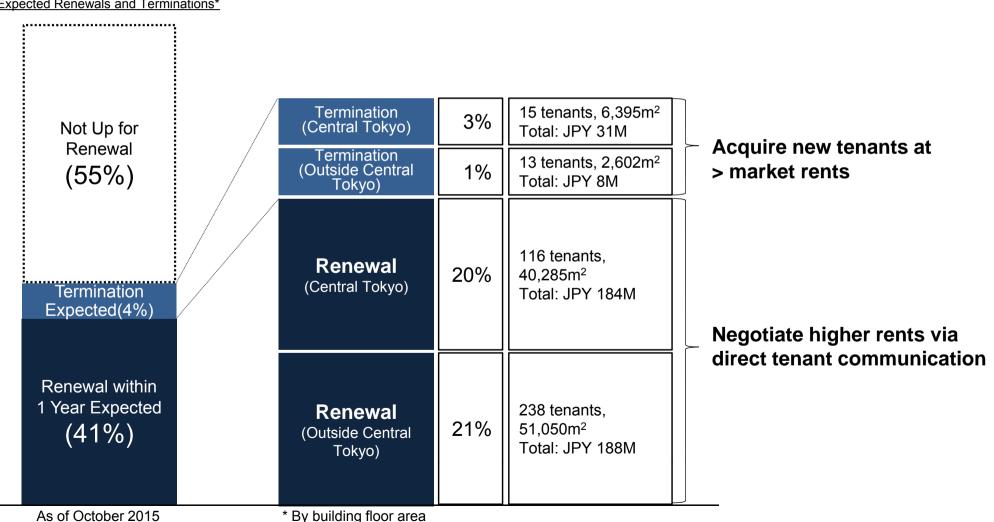
Rent Gap*

* Rent gap is premium in % of current rent vs. market rent (market rent from CBRE). Offices only.



Significant Rent Increase Opportunity at Renewal

Seeking and Getting Higher Rents (> Market Rents) Reflecting Ichigo Value-Add & Higher Quality; Focus on Tight Markets in Central Tokyo



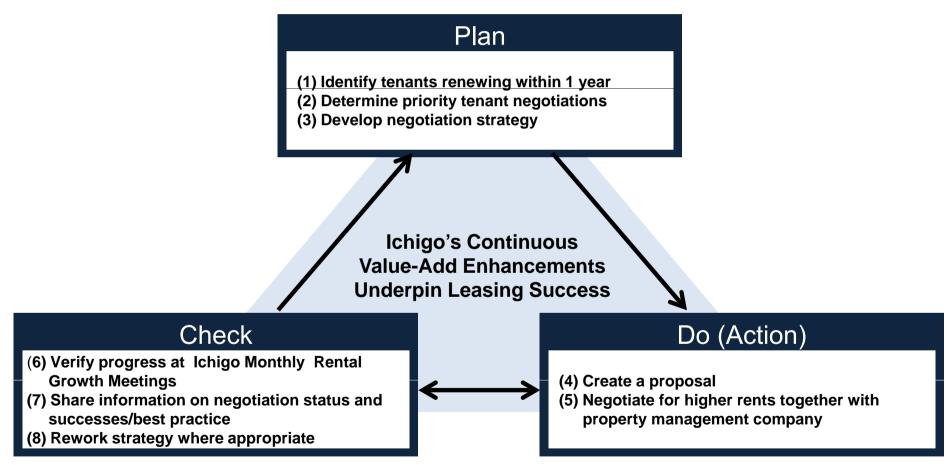
Expected Renewals and Terminations*

ICHIGO

Systematic Leasing Driving Rental Growth

Matching Rents to Ichigo Asset Quality

✓ Lease renewals every two years by 80% of Office tenants





Recent and Upcoming Rent Negotiation Cases

Recent Rent Negotiations

- $\checkmark~7$ rent increases in Central Tokyo from Nov. 1 to Dec. 10, 2015
- ✓ Average increase +6.6% (JPY 370K per month)

New Tenant Acquisition Target Asset: Ichigo Shibuya Dogenzaka Building

- ✓ Received May 2016 termination notice for 4 floors (1,528 m²)
- ✓ Successful tenant acquisitions at higher rent during October 2015 period (see slide 13)
- \checkmark Aiming for +20% vs. existing tenant

Asset characteristics

- Located in Shibuya, a tight lease market.
- Standard floor area is 330m² with no pillars and 2.6m ceilings
- Prominent building, one of the first to have Ichigo signage installed due to high visibility



Ichigo Branding

Unique Entrances Embodying the Ichigo Brand

- $\checkmark\,$ Ichigo aesthetics and hospitality and service values
- ✓ "Welcome to Ichigo" entrance mats

Ichigo Building Names and Signage

- Working to increase the value of portfolio assets by raising their market recognition and competitiveness via stronger branding
- ✓ Changed names of 8 buildings to "Ichigo" in October 2015 period
- ✓ Installed highly visible Ichigo signage on 6 prominent buildings acquired in May 2015



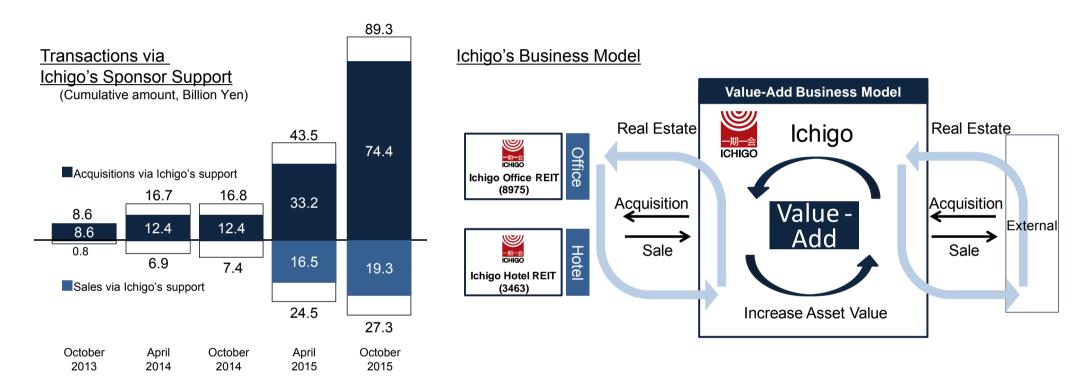


Ichigo Higashi Ikebukuro Building

Ichigo Hiroo Building



Making Maximum Use of Sponsor Ichigo's Capabilities to Drive Growth



Increasing Portfolio Size and Scale & Seeking to Be Smart in Portfolio Restructuring

- ✓ Consider acquiring13 assets with preferential negotiation rights
- ✓ Sell assets with limited potential

CHIGO

Preferential Negotiation Right on 13 Assets



Vanguard Motoazabu Building



EME Nagoya Building

1

2

3

4

5

6 7

8

9

10

11 12

13

Dai 5 Akiyama Building

Ningyocho Central Building





JPY 29.27B

Dai 41 Ocean Building

Higashi Ikebukuro Q Building Sun Center Building Sigma Hakata Building HF Fushimi Building Nishiki First Building MG Ikenohata Building Holder of TK Equity Interests Asset Class Asset Location **Price of Preferential Negotiation Rights** Name of Asset (TK: tokumei kumiai) Vanguard Motoazabu Building Minato-ku, Tokyo JPY 1.89B Motoazabu Holdings GK Office Dai 5 Akiyama Building Office JPY 1.35B Motoazabu Holdings GK Shibuya-ku, Tokyo Ningyocho Central Building Office Chuo-ku, Tokyo JPY 1.45B Motoazabu Holdings GK Otsuka Saint Core Building Office Toshima-ku, Tokyo JPY 2.74B Motoazabu Holdings GK Osaka Nishi Honmachi Building Office Osaka City, Osaka JPY 2.19B Motoazabu Holdings GK Dai 41 Ocean Building Office Nagoya City, Aichi JPY 1.33B Motoazabu Holdings GK EME Nagoya Building Office Nagoya City, Aichi JPY 3.42B Motoazabu Holdings GK MG Ikenohata Building Office Taito-ku, Tokyo JPY 5.13B Ikenohata Holdings GK Higashi Ikebukuro Q Building Office Toshima-ku, Tokyo JPY 3.01B Ikenohata Holdings GK Sun Center Building Office Osaka City, Osaka JPY 1.04B Ikenohata Holdings GK Sigma Hakata Building Office Fukuoka City, Fukuoka JPY 1.38B Ikenohata Holdings GK HF Fushimi Building Office Nagoya City, Aichi JPY 2.34B Ikenohata Holdings GK Nishiki First Building Office JPY 2.00B Ikenohata Holdings GK Nagoya City, Aichi

TOTAL

Otsuka Saint Core Building



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13 Assets

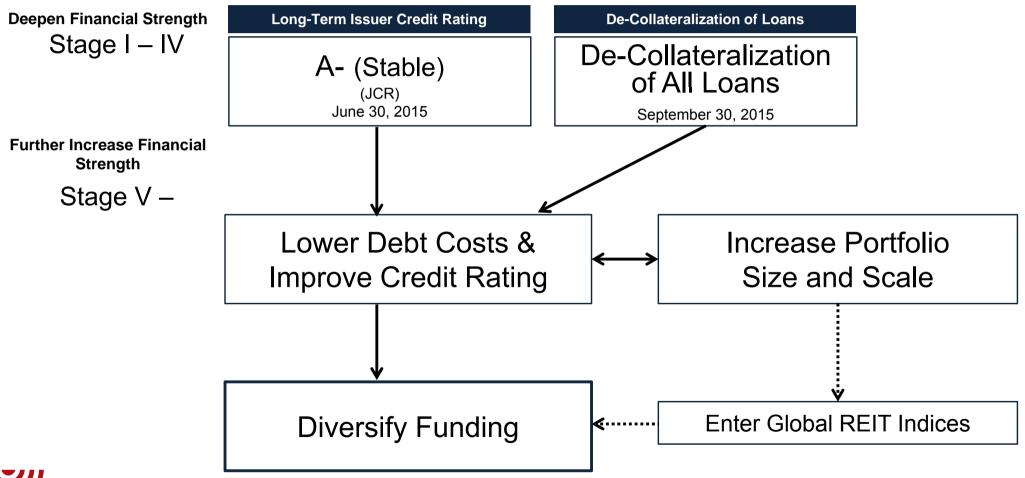
JPY29.3B

(until July 31,

2016)

Financing Strategy

Acquired Credit Rating & De-Collateralized All Ichigo Office REIT Loans





April 2016 Earnings Forecast

Dividend Forecast: 1,720 yen (+14 yen vs. October 2015) Drive Further Dividend Growth

(million yen)

				(Initial year)
	October 2015 Actual (A)	April 2016 Forecast (B)	(B) - (A)	Major Factors for Variation
Operating Revenue	6,248	6,346	+98	Rental revenue increase: +86 (On existing assets: -8, on acquired assets: +98, on sold assets during previous fiscal period: -3) One-off income such as termination penalties: -37 Increase in other rental revenue: +16 Dividend increase from TK investments: +32
Operating Expenses	3,295	3,533	+237	Increase in rental expense: -125 (Service provider expenses: -27, utilites: -34, depreciation: -20, repair: -32, other expenses: -11) Increase in other operating expenses: -112
Operating Profit	2,952	2,813	-139	
Non-Operating Income	2	1	0	
Non-Operating Expenses	1,100	638	-462	Decrease in interest expense due to refinance during previous fiscal period: +7 Decrease in financing related expense due to refinance during previous fiscal period: +411 Decrease in other expenses: +42
Recurring Profit	1,854	2,176	+322	
Net Income	1,853	2,175	+322	
EPS	1,310 yen	1,536 yen	+226 yen	
Dividend Reserve Reversal	562	260	-301	April 2016 fiscal period breakdown: Management related one-time expense: 17, dividend stabilization release: 242
Total Dividend	2,416	2,436	+19	
Dividend per Share	1,706 yen	1,720 yen	+14 yen	



October 2016 Earnings Forecast

Dividend Forecast: 1,760 yen (+40 yen vs. April 2016) Start negative goodwill amortization of JPY 200M per period

April 2016 October 2016 (B) - (A) Major Factors for Variation Forecast (A) Forecast (B) Rental revenue increase: +100 6.472 +125 **Operating Revenue** 6.346 Utilities income increase due to seasonal factors: +28 Decrease in one-off income: -3 Rental expense increase: -146 (Service provider expenses: +24. utilities: -30, property tax: -136, other expenses: -3) 3,528 -5 **Operating Expenses** 3.533 Decrease in SG&A: +151 (Management fee, other operating expenses) **Operating Profit** 2.813 2.944 +131 Non-Operating Income 1 0 1 644 Non-Operating Expenses 638 +5 **Recurring Profit** 2.176 2.301 +124Net Income 2.175 2.300 +124 EPS 1,536 yen 1,624 yen +88 yen October 2016 fiscal period breakdown: Per fiscal period amortization **Dividend Reserve Reversal** 260 200 -60 of negative goodwill: 200 Total Dividend 2,436 2.499 +63**Dividend per Share** 1,720 yen 1,760 yen +40 yen



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(million ven)

Appendix: Financial & Portfolio Data



Past Results and Mid-Term Targets

	Fou	Stage I ndation for Gro	wth	Stag Accretive G	ge <u>∏</u> rowth Cycle		ge <u>m</u> Profitability		ge IV Size & Scale	Stage v	Stage v I	Mid-Term
	Meger Nov 1, 2011	April 2012	October 2012	April 2013	October 2013	April 2014	October 2014	April 2015	October 2015	April/October 2016	April/October 2017	Target
Dividend Per Share (yen)	954	1,219	1,387	1,494	1,537	1,541	1,547	1,603	1,706			2,000 yen
Total Assets (No of assets/ Amount in billion yen)	71/ 107.9B Office 74.3B	67/ 104.8B Office 71.1B	67/ 106.1B Office 72.4B	66/ 104.3B Office 70.6B	68/ 112.3B Office 77.5B	71/ 114.3B Office 75.5B	70/ 114.0B Office 75.1B	65/ 123.3B Office 95.8B	77/ 165.6B Office 141.6B			JPY230B
Transactions				Comprehensive Refinancing	Accretive PO	Accretive PO		Accretive PO Strategic Restructuring	Accretive PO Significant Portfolio Growth Transition to Pure Office REIT JCR Credit Rating A- De-Collateralization of All Loans			A (Stable)



Loan Details (1)

As of October 31, 2015

Borrowing	Lender	Balance (million yen)	Borrowing Rate		Drawdown Date	Maturity Date
SMBC Syndicate Loan I (Term Loan 2)	Sumitomo Mitsui Banking Corporation; Mizuho Trust & Banking Co., Ltd.; Aozora Bank, Ltd.; Shinsei Bank, Limited; Resona Bank, Limited	1,187	1.91575%	(Fixed)	May 9, 2012	April 28, 2017
SMBC Syndicate Loan I (Term Loan 4)	Sumitomo Mitsui Banking Corporation; Mizuho Trust & Banking Co., Ltd.; Resona Bank, Limited	3,166	1.64777%	(Fixed)	January 31, 2013	October 31, 2017
SMBC Syndicate Loan II (Term Loan 1)	Sumitomo Mitsui Banking Corporation; Shinsei Bank, Limited; Resona Bank, Limited; Aozora Bank, Ltd.	3,624	1.79372%	(Fixed)	June 3, 2013	May 31, 2018
SMBC Syndicate Loan II (Term Loan 2)	Sumitomo Mitsui Banking Corporation; Mizuho Bank, Ltd.; Shinsei Bank, Limited; Aozora Bank, Ltd.	3,927	1.46856%	(Floating)*	December 10, 2013	November 30, 2018
SMBC Syndicate Loan II (Term Loan 3)	Sumitomo Mitsui Banking Corporation; Mizuho Bank, Ltd.; Aozora Bank, Ltd.; Shinsei Bank, Limited; Resona Bank, Limited; The Kagawa Bank, Ltd.; ORIX Bank Corporation	6,427	1.07000%	(Floating)*	August 1, 2014	July 31, 2019
SMBC Syndicate Loan II (Term Loan 4)	Sumitomo Mitsui Banking Corporation; Mizuho Bank, Ltd.; Aozora Bank, Ltd.; Shinsei Bank, Limited; The Bank of Tokyo-Mitsubishi UFJ, Ltd.; Resona Bank, Limited	5,441	1.26750%	(Floating)*	December 10, 2014	December 10, 2020
SMBC Syndicate Loan II (Term Loan 5)	Sumitomo Mitsui Banking Corporation; Mizuho Bank, Ltd.; Aozora Bank, Ltd.; Shinsei Bank, Limited; The Bank of Tokyo-Mitsubishi UFJ, Ltd.; Resona Bank, Limited; The Kagawa Bank, Ltd.; ORIX Bank Corporation	1,484	0.83000%	(Floating)	December 15, 2014	June 15, 2018
SMBC Syndicate Loan II (Term Loan 6)	Sumitomo Mitsui Banking Corporation; Mizuho Bank, Ltd.; Aozora Bank, Ltd.; Shinsei Bank, Limited; The Bank of Tokyo-Mitsubishi UFJ, Ltd.; Resona Bank, Limited	5,441	1.03369%	(Floating)*	December 15, 2014	December 16, 2019
SMBC Syndicate Loan II (Term Loan 7)	Sumitomo Mitsui Banking Corporation; Mizuho Bank, Ltd.; Aozora Bank, Ltd.; Shinsei Bank, Limited; The Bank of Tokyo-Mitsubishi UFJ, Ltd.; Resona Bank, Limited; ORIX Bank Corporation	1,484	0.83000%	(Floating)	January 9, 2015	June 15, 2018
SMBC Syndicate Loan I (Term Loan 5)	Sumitomo Mitsui Banking Corporation; Mizuho Trust & Banking Co., Ltd.; Aozora Bank, Ltd.; Shinsei Bank, Limited; Resona Bank, Limited	4,980	0.88000%	(Floating)	April 30, 2015	April 27, 2018



Interest rate has been fixed with an interest rate swap

Loan Details (2)

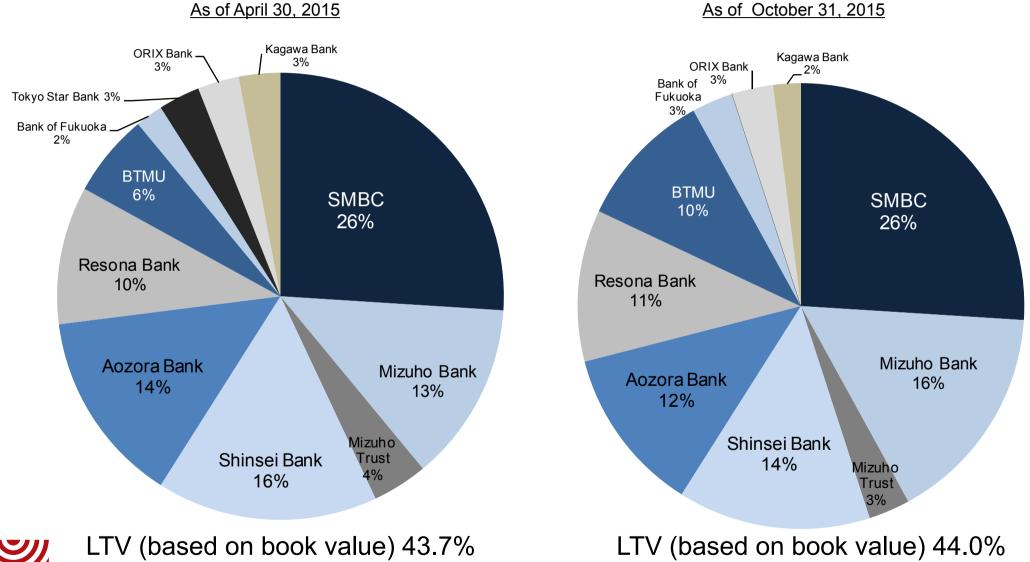
As of October 31, 2015

Borrowing	Lender	Balance (million yen)	Borrowing F	Rate	Drawdown Date	Maturity Date	
SMBC Syndicate Loan III (Term Loan 1-A)	Sumitomo Mitsui Banking Corporation; Shinsei Bank, Limited; Mizuho Bank, Ltd.; The Bank of Tokyo-Mitsubishi UFJ, Ltd.	2,997	1.14800%	(Floating)*	April 30, 2015	November 29, 2019	
SMBC Syndicate Loan III (Term Loan 1-B)	Sumitomo Mitsui Banking Corporation; Shinsei Bank, Limited; Mizuho Bank, Ltd.; The Bank of Tokyo-Mitsubishi UFJ, Ltd.	5,094	1.18500%	(Floating)*	April 30, 2015	May 29, 2020	
SMBC Syndicate Loan III (Term Loan 2-A)	Sumitomo Mitsui Banking Corporation; Mizuho Bank, Ltd.; The Bank of Tokyo-Mitsubishi UFJ, Ltd.; Resona Bank, Limited; Shinsei Bank, Limited; Aozora Bank, Ltd.; ORIX Bank Corporation; The Bank of Fukuoka, Ltd.	3,996	0.83000%	(Floating)	May 7, 2015	November 7, 2017	
SMBC Syndicate Loan III (Term Loan 2-B)	Sumitomo Mitsui Banking Corporation; Mizuho Bank, Ltd.; The Bank of Tokyo-Mitsubishi UFJ, Ltd.; Resona Bank, Limited; Shinsei Bank, Limited; Aozora Bank, Ltd.; ORIX Bank Corporation; The Bank of Fukuoka, Ltd.	9,240	1.27500%	(Floating)*	May 7, 2015	May 7, 2021	
SMBC Syndicate Loan III (Term Loan 2-C)	Sumitomo Mitsui Banking Corporation; Mizuho Bank, Ltd.; The Bank of Tokyo-Mitsubishi UFJ, Ltd.; Resona Bank, Limited; Shinsei Bank, Limited; Aozora Bank, Ltd.; ORIX Bank Corporation; The Bank of Fukuoka, Ltd.	9,240	1.34750%	(Floating)*	May 7, 2015	November 8, 2021	
Syndicate Loan I-A	Sumitomo Mitsui Banking Corporation; Mizuho Bank, Ltd.; Resona Bank, Limited; Aozora Bank, Ltd.; The Bank of Tokyo-Mitsubishi UFJ, Ltd.; Mizuho Trust & Banking Co., Ltd.; ORIX Bank Corporation	4,911	0.98500%	(Floating)*	September 30, 2015	March 31, 2021	
Syndicate Loan I-B	The Kagawa Bank, Ltd.	1,323	0.73000%	(Floating)	September 30, 2015	March 31, 2020	
Term Loan II	Sumitomo Mitsui Banking Corporation	899	0.68000%	(Floating)	September 30, 2015	September 30, 2019	
Syndicate Loan III	Aozora Bank, Ltd.; Shinsei Bank, Limited; ORIX Bank Corporation	4,525	1.14200%	(Floating)*	February 27, 2015	August 31, 2020	
Syndicate Loan IV	Resona Bank, Limited; The Bank of Fukuoka, Ltd.	2,000	1.07091%	(Floating)	April 30, 2014	April 30, 2019	
Total		81,393	Average 1.19%				



Interest rate has been fixed with an interest rate swap

Megabank-Centered Lender Base

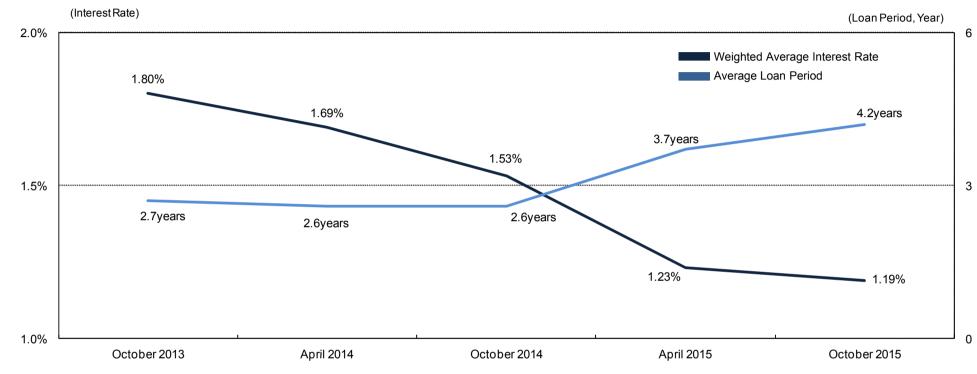




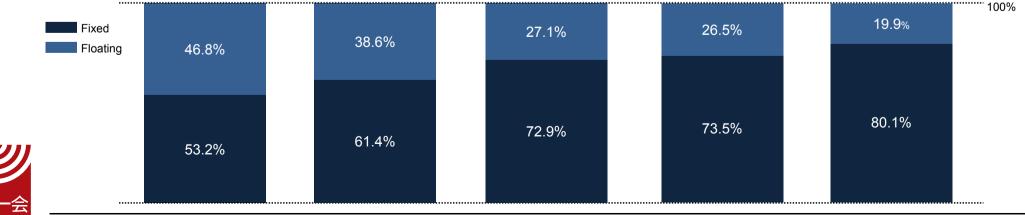
Loan Details (1)

Weighted Average Interest Rate and Average Loan Period

As of October 31, 2015



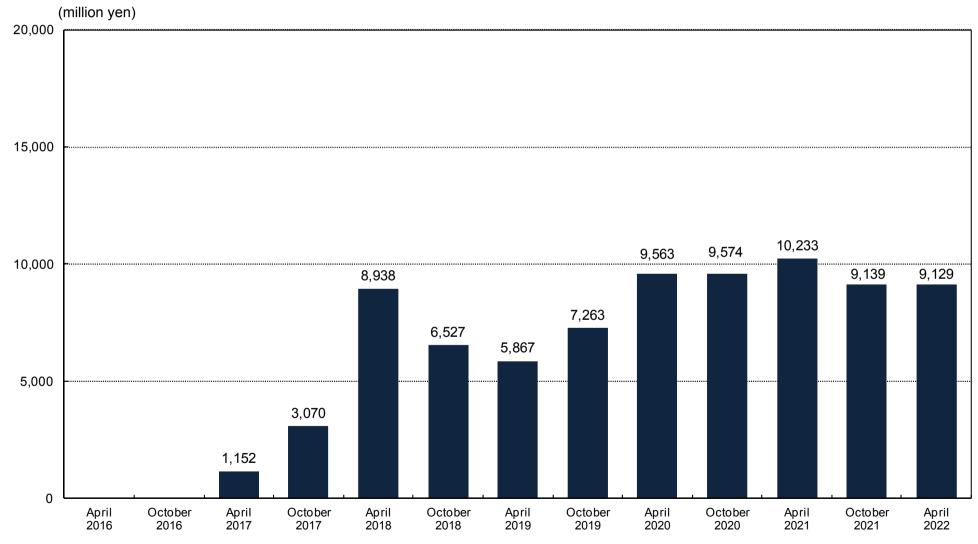
Fixed-to-Floating Rate Ratio





As of October 31, 2015

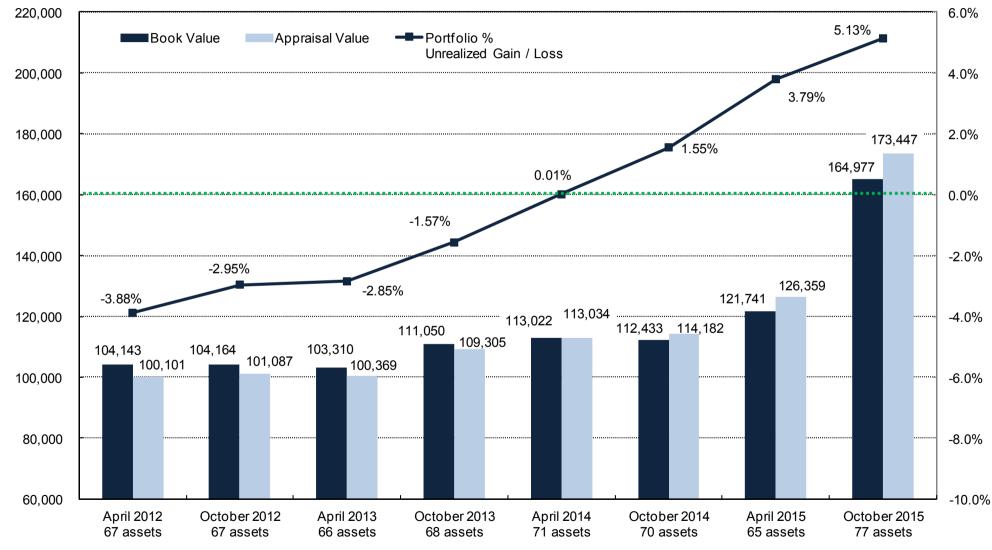
Distribution of Repayment Dates





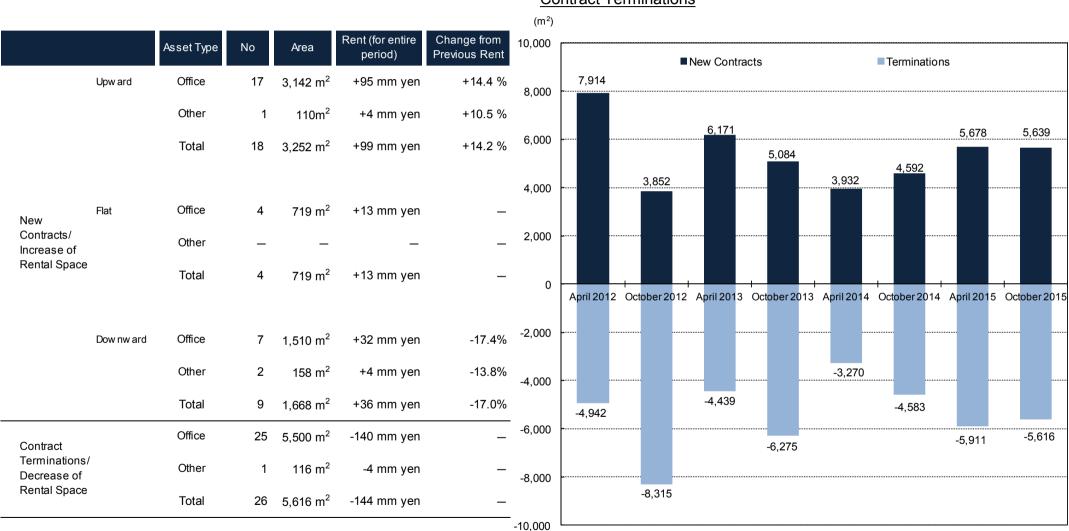
Unrealized Portfolio Gains: Appraisal Value > Book Value

Unrealized Gains of JPY 8.4B (+ JPY 3.8B vs. April 2015)





Occupancy & Leasing Activity



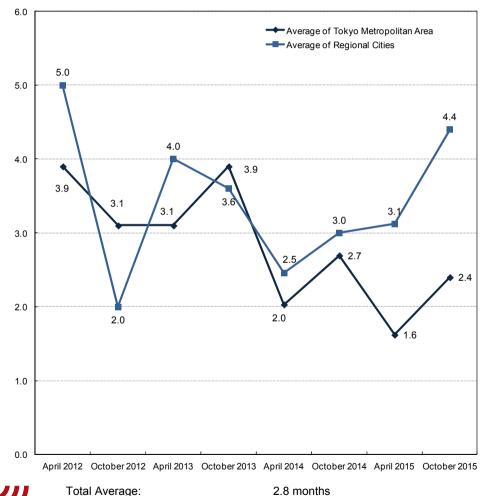
Occupancy (as of October 2015)

Change in Leased Area as a Result of New Contracts and Contract Terminations



Free Rent (Incentives)

Free Rent (Incentives)

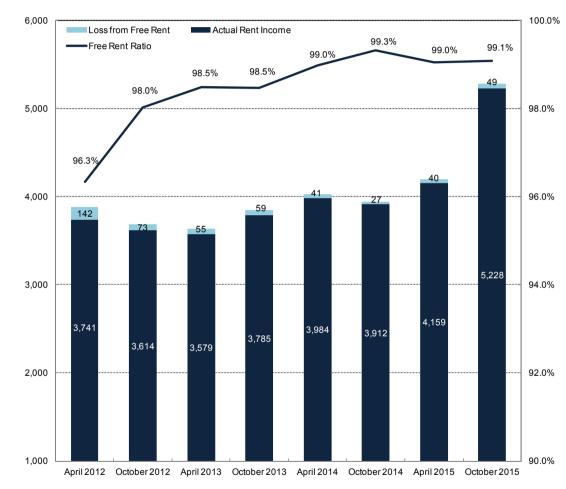


Tokyo Metropolitan Area Average:

Other Regional Cities Average:



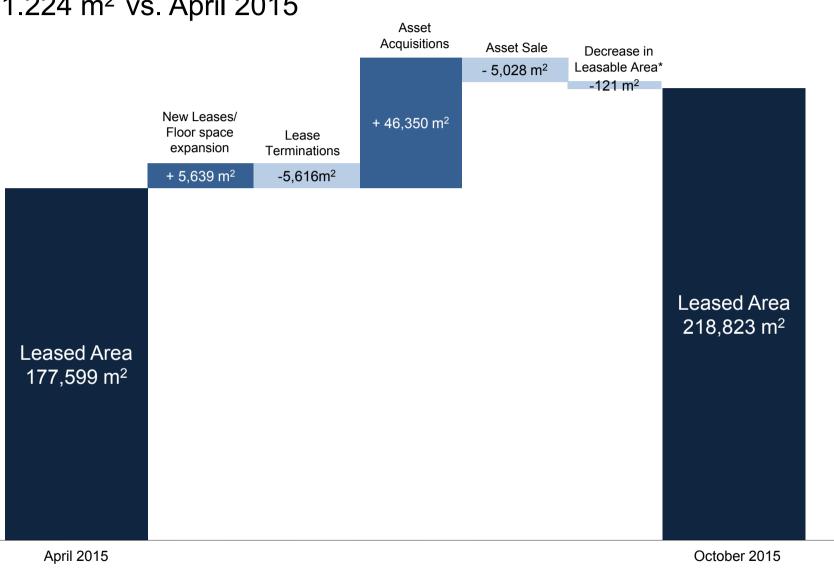
Rental Income Loss due to Free Rent



2.4 months

4.4months

Total Leased Area



+ 41.224 m² vs. April 2015



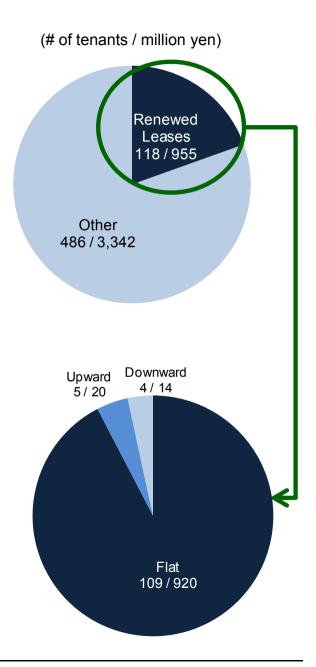
* Due to decrease in leasable area of Ichigo Serviced Apartments Ginza

	End of April 2015	New Contracts	Lease Terminations	Asset Acquisitons	Asset Sales	Decrease in Leasable Area [*]	End of October 2015	(m²) Change
Office	136,919	5,372	-5,500	46,350	-	_	183,141	-128
Other	40,679	267	-115	_	-5,028	-121	35,682	30
Total	177,599	5,639	-5,616	46,350	-5,028	-121	218,823	-98



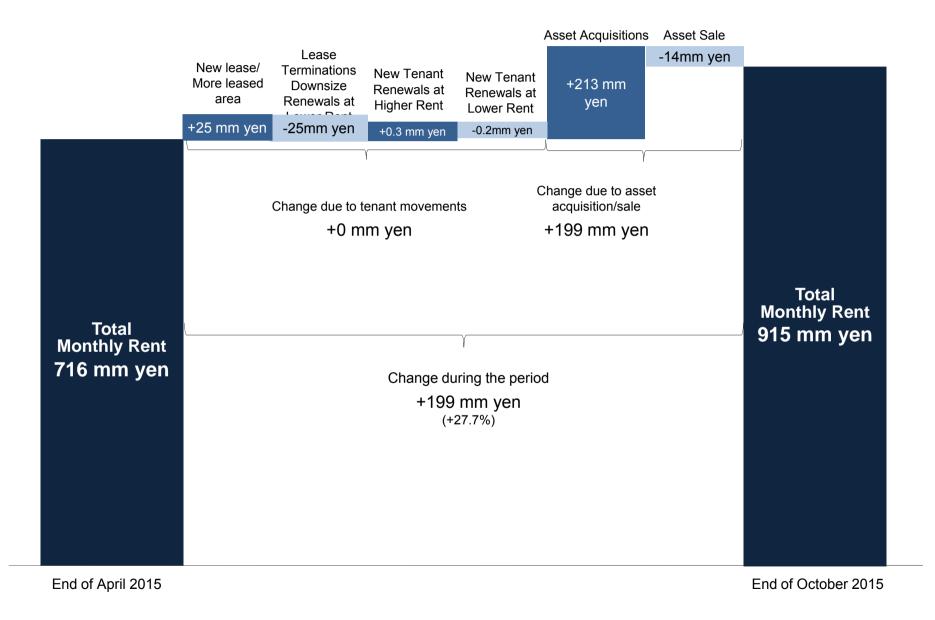
Lease Renewals at Higher Rent > Renewals at Lower Rent

	Asset Type	No.	Leased Area	Rent (Entire Period)	Change from Previous Rent
Upward	Office	4	659 m ²	+1.3 million yen	+7.9%
	Other	1	147 m ² +0.4 million yen		+15.5%
	Total	5	807 m ²	+1.7 million yen	+9.1%
Downward	ownward Office		410 m ²	-0.8 million yen	-10.9%
	Other		290 m ²	-0.3 million yen	-4.5%
	Total	4	700 m ²	-1.2 million yen	-7.8%
Flat	Office	102	33,749 m ²	_	_
	Other	7	935 m ²	_	_
	Total	109	34,684 m ²	_	_





Increase in Net Monthly Rent vs. April 2015 Period





Change in Monthly Rent by Asset Type

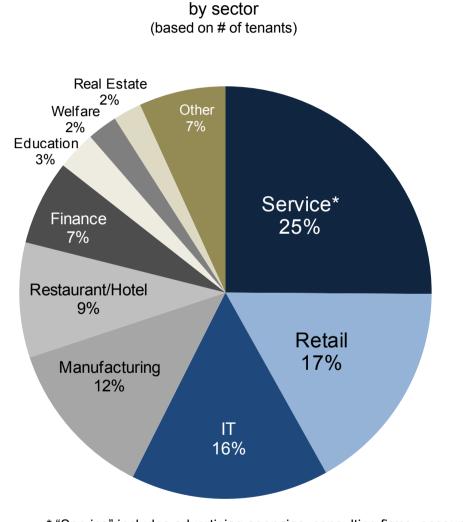
										(million yen)
	End of April 2015	New Contracts	Lease Terminations	Upward	Downward	Asset Acquisitions	Asset Sales	End of Oct 2015	Change	Change from Existing Assets
Office	563	23	-23	0.2	-0.1	213	_	777	+213	+0.1
Other	153	1	-2	0.1	-0.1	_	-14	138	-15	-0.1
Total	716	25	-25	0.3	-0.2	213	-14	915	+199	+0.0



Highly Diversified Tenant Mix

Tenant Profiles

As of October 31, 2015



Total Number of Tenants: 721*

Top 5 Tenants 10.8% by Area 10.4% by Rental Income

* Excludes the three serviced apartments



* "Service" includes advertising agencies, consulting firms, accounting firms, law firms, HR firms, beauty salons, and domestic and foreign government offices, etc.

Portfolio Details (1)

As of October 31, 2018	October 31, 2015	015
------------------------	------------------	-----

Use	No.	Property	Area	Address	Acquisition Price	Book Value (mm yen)	NRA (m²)	Occupancy (%)	Oct 2015 A Value	Appraisal Cap rate
	O-02	Ichigo Nishisando Building	Central Tokyo	Yoyogi, Shibuya-ku, Tokyo	(mm yen) 3,254	3,432	4,564.63	100.0%	(mm yen) 2,650	(%) 4.6%
	O-03	Ichigo Mita Building	Central Tokyo	Shiba, Minato-ku, Tokyo	2,740		4,097.63	100.0%	2,889	4.7%
	O-04	Ichigo Nanpeidai Building	Central Tokyo	Nanpeidaicho, Shibuya-ku, Tokyo	1,920		1,925.24	100.0%	2,070	4.0%
	O-05	Ichigo Hanzomon Building	Central Tokyo	Havabusacho, Chivoda-ku, Tokyo	1,550	<i>.</i>	2,080.37	92.5%	1,660	4.4%
	O-06	Ichigo Hijirizaka Building	Central Tokyo	Mita, Minato-ku, Tokyo	1,200		1,947.90	100.0%	1,290	5.0%
	O-07	Ichigo Shibuya Kamiyamacho Building	Central Tokyo	Kamiyamacho, Shibuya-ku, Tokyo	1,505		1,321.54	100.0%	1,722	4.3%
	O-08	Ichigo Akasaka 5 Chome Building	Central Tokyo	Akasaka, Minato-ku, Tokyo	735		687.78		762	4.2%
	O-09	Ichigo Shibakoen Building	Central Tokyo	Shiba, Minato-ku, Tokyo	1,100		1,602.29	86.3%	1,080	4.8%
	O-10	Ichigo Ebisu-Nishi Building	Central Tokyo	Ebisu-nishi, Shibuya-ku, Tokyo	1,917		1,484.39		2,011	4.4%
	0-11	Ichigo Ginza 612 Building	Central Tokyo	Ginza, Chuo-ku, Tokyo	1,773		1,390.70		1,924	4.4%
	0-12	Ichigo Uchikanda Building	Central Tokyo	Uchikanda, Chiyoda-ku, Tokyo	1,140	<i>.</i>	1,378.82		1,090	4.8%
	0-14	Ichigo Yotsuya 4 Chome Building	Central Tokyo	Yotsuya, Shinjuku-ku, Tokyo	550		780.64	72.7%	529	4.7%
Office	O-15	Ichigo Tameike Building	Central Tokyo	Akasaka, Minato-ku, Tokyo	580		494.14	100.0%	600	4.3%
	O-16	Ichigo Jimbocho Building	Central Tokyo	Kanda Jinbocho, Chivoda-ku, Tokyo	1,820		1,891.01	100.0%	2,100	4.6%
	0-17	Ichigo Hakozaki Building	Central Tokyo	Nihonbashi Kakigaracho, Chuo-ku, Tokyo	1,020		2,387.34	100.0%	1,030	4.9%
	O-18	Ichigo Kudan 2 Chome Building	Central Tokyo	Kudan Minami, Chiyoda-ku, Tokyo	763	,	1,288.31	100.0%	857	4.7%
	O-19	Ichigo Kudan 3 Chome Building	Central Tokyo	Kudan Minami, Chiyoda ku, Tokyo	844		1,302.43		810	4.8%
	O-20	Ichigo Gotanda Building	Central Tokyo	Higashi-Gotanda, Shinagawa-ku, Tokyo	5,060		5,346.76		5,560	5.0%
	0-20	Ichigo Shin-Yokohama Building	Tokyo Metro Area	Shinyokohama, Kohoku-ku, Yokohama City, Kanagawa	1,816		4,024.67	88.0%	1,721	5.3%
	0-21	Ichigo Minami-Ikebukuro Building	Tokyo Metro Area	Minami-Ikebukuro, Toshima-ku, Tokyo	1,460		1,491.51	92.7%	1,530	4.5%
	0-23	Ichigo Nakano North Building	Tokyo Metro Area	Arai, Nakano-ku, Tokyo	764	767	1,250.85	100.0%	836	5.3%
	0-23	Ichigo Eitai Building	Tokyo Metro Area	Eidai, Koto-ku, Tokyo	1,490		2,608.05		1,140	5.3%
	0-24 0-25	Ichigo Yokosuka Building	Tokyo Metro Area	Wakamatsu-cho, Yokosuka City, Kanagawa	971	968	2,008.05	95.6%	960	5.8%
	0-25 0-26	Ichigo Ikejiri Building	5	Ohashi, Meguro-ku, Tokyo	2,030		2,187.44		900 2,050	5.8% 4.9%
	0-20		Tokyo Metro Area	Unashi, ivieguru-ku, Tukyu	2,030	1,997	2,305.09	100.0%	∠,050	4.9%



Portfolio Details (2)

As of October 31, 2015

					Acquisition	Book Value	NRA	Occupancy	Oct 2015 /	Appraisal
Use	No.	Property	Area	Address	Price (mm yen)	(mm yen)	(m²)	(%)	Value (mm yen)	Cap rate (%)
	O-27	Ichigo Ikebukuro Building	Tokyo Metro Area	lkebukuro, Toshima-ku, Tokyo	639	625	1,261.91	100.0%	687	4.9%
	O-28	Ichigo Nishi-Gotanda Building	Central Tokyo	Nishigotanda, Shinagawa-ku, Tokyo	765	751	1,311.21	55.6%	782	5.0%
	O-29	Ichigo Kichijoji Building	Tokyo Metro Area	Kichijoji Honcho, Musashino-shi, Tokyo	2,160	2,264	4,210.87	97.7%	2,410	5.3%
	O-33	Ichigo Meieki Building	Four Major Cities	Meieki, Nakamura-ku, Nagoya City, Aichi	837	777	2,063.52	79.2%	719	5.3%
	O-34	Ichigo Sakae Building	Four Major Cities	Sakae, Naka-ku, Nagoya City, Aichi	4,705	4,703	3,928.12	100.0%	5,074	5.2%
	O-37	Ichigo Marunouchi Building	Four Major Cities	Marunouchi, Naka-ku, Nagoya City, Aichi	6,710	6,226	8,009.11	100.0%	6,830	4.9%
	O-38	lchigo Toyamaeki-Nishi Building	Other Regional Cities	Jinzuhonmachi, Toyama City, Toyama	1,650	1,552	8,601.71	97.3%	1,700	6.4%
	O-39	Ichigo Mirai-Shinkin Building	Other Regional Cities	Niagemachi, Oita City, Oita	1,158	1,190	3,551.46	87.5%	1,240	6.3%
	O-40	Ichigo Saga Building	Other Regional Cities	Ekimae Chuo, Saga City, Saga	659	700	2,786.43	89.7%	677	6.6%
	O-42	Ichigo Takamatsu Building	Other Regional Cities	Kotobukicho, Takamatsu City, Kagawa	3,010	2,657	6,329.33	100.0%	3,100	6.8%
	O-44	Akita Sanno 21 Building	Other Regional Cities	Sanno, Akita City, Akita	560	555	3,497.88	93.4%	576	7.6%
Office	O-46	Ichigo Kanda-Nishikicho Building	Central Tokyo	Kanda Nishikicho, Chiyoda-ku, Tokyo	2,130	2,079	2,523.09	100.0%	2,560	4.3%
Onice	O-47	Ichigo Akiharaba North Building	Central Tokyo	Sotokanda, Chiyoda-ku, Tokyo	5,500	5,524	6,250.53	100.0%	6,200	4.8%
	O-48	lchigo Sakaisuji Honmachi Building	Four Major Cities	Honmachi, Chuo-ku, Osaka City, Osaka	1,940	1,884	3,729.29	78.8%	2,240	4.9%
	O-49	lchigo Kanda Ogawamachi Building	Central Tokyo	Kanda Ogawamachi, Chiyoda-ku, Tokyo	2,210	2,211	2,281.75	89.7%	2,330	4.6%
	O-50	Ichigo Hatchobori Building	Central Tokyo	Shintomi, Chuo-ku, Tokyo	1,905	1,901	2,697.36	100.0%	2,380	4.9%
	O-51	Ebisu Green Glass	Central Tokyo	Ebisu-Minami, Shibuya-ku, Tokyo	5,900	5,896	3,159.27	100.0%	6,230	3.9%
	O-52	Ichigo Omori Building	Central Tokyo	Minami-Ooi, Shinagawa-ku, Tokyo	3,850	3,839	3,583.56	100.0%	4,070	4.7%
	O-53	lchigo Takadanobaba Building	Central Tokyo	Takadanobaba, Shinjuku-ku, Tokyo	1,580	1,588	1,606.92	100.0%	1,670	4.5%
	O-54	Ichigo Omiya Building	Tokyo Metro Area	Miyacho, Omiya-ku, Saitama City, Saitama	3,430	3,415	6,180.68	96.7%	3,590	5.5%
	O-55	lchigo Sagamihara Building	Tokyo Metro Area	Sagamihara, Chuo-ku, Sagamihara City, Kanagawa	1,174	1,222	2,959.03	100.0%	1,210	5.8%
	O-56	Ichigo Ofuna Building	Tokyo Metro Area	Ofuna, Kamakura City, Kanagawa	2,000	1,990	2,364.71	100.0%	2,170	5.6%
	O-57	lchigo Sendai East Building	Other Regional Cities	Miyagino, Miyagino-ku, Sendai City, Miyagi	1,840	1,808	5,213.09	93.2%	1,940	6.1%
	O-58	Ichigo Kumamoto Building	Other Regional Cities	Karashimacho, Chuo-ku, Kumamoto City, Kumamoto	1,450	1,432	4,499.08	94.6%	1,460	6.1%



Portfolio Details (3)

					Acquisition	Book Value	NRA	Occupancy	Oct 2015 /	Appraisal
Use	No.	No. Property Area		Address	Price (mm yen)	(mm yen)	(m ²)	(%)	Value	Cap rate
									(mm yen)	(%)
	O-59	Ichigo Jingumae Building	Central Tokyo	Jingumae, Shibuya-ku, Tokyo	7,200	7,344	4,384.97	87.2%	7,410	3.8%
	O-60	lchigo Shibuya Dogenzaka Building	Central Tokyo	Maruyamacho, Shibuya-ku, Tokyo	3,650	3,716	2,789.86	100.0%	3,920	3.9%
	O-61	Ichigo Hiroo Building	Central Tokyo	Hiroo, Shibuya-ku, Tokyo	3,960	4,031	3,510.44	100.0%	4,160	4.3%
	O-62	lchigo Sasazuka Building	Central Tokyo	Sasazuka, Shibuya-ku, Tokyo	4,780	4,852	6,425.29	100.0%	4,900	4.5%
	O-63	lchigo Nihonbashi East Building	Central Tokyo	Nihonbashi Bakurocho, Chuo-ku, Tokyo	4,700	4,761	4,216.97	84.7%	5,070	4.3%
	O-64	lchigo Sakurabashi Building	Central Tokyo	Hacchobori, Chuo-ku, Tokyo	2,500	2,545	2,971.22	100.0%	2,640	4.4%
Office	O-65	lchigo Shinkawa Building	Central Tokyo	Shinkawa, Chuo-ku, Tokyo	2,360	2,400	2,312.03	84.4%	2,580	4.3%
	O-66	lchigo Kudan Building	Central Tokyo	Kanda Jimbocho, Chiyoda-ku, Tokyo	3,190	3,251	3,090.65	100.0%	3,230	4.4%
	O-67	lchigo Higashi Gotanda Building	Central Tokyo	Higashi Gotanda, Shinagawa-ku, Tokyo	3,660	3,716	4,548.10	100.0%	3,800	4.5%
	O-68	Axior Mita	Central Tokyo	Mita, Minato-ku, Tokyo	1,800	1,807	2,369.82	100.0%	1,880	4.3%
	O-69	lchigo Higashi Ikebukuro Building	Tokyo Metro Area	Higashi Ikebukuro, Toshima-ku, Tokyo	4,570	4,626	4,553.90	91.1%	4,740	4.5%
	O-70	Koriyama Big-I (Office Section)	Other Regional Cities	Eki-mae, Koriyama City, Fukushima Prefecure	1,660	1,646	3,433.07	100.0%	1,720	5.4%
	O-71	lchigo Kawasaki Building	Tokyo Metro Area	Higashi Tamachi, Kawasaki-ku, Kawasaki City, Kanagawa	1,750	1,756	3,665.34	100.0%	1,910	4.7%
				Subtotal - Office	141,674	141,217	190,791.70	96.0%	148,676	

As of October 31, 2015



Portfolio Details (4)

As of October 31, 2015

				Acquisition	Book Value	NRA	Occupancy	Oct 2015 A	Appraisal	
Use	No.	Property	Area	Address	Price (mm yen)	(mm yen)	(m ²)	(%)	Value (mm yen)	Cap rate (%)
	R-04	Bureau Takanawadai	Central Tokyo	Shirokanedai, Minato-ku, Tokyo	1,360	1,301	1,677.88	100.0%	1,080	4.5%
	R-06	B-Site Hamamatsucho	Central Tokyo	Hamamatsucho, Minato-ku, Tokyo	701	673	821.84	100.0%	600	4.6%
	R-09	Ichigo Serviced Apartments Ginza	Central Tokyo	Shintomi, Chuo-ku, Tokyo	946	907	1,020.14	69.2%	864	4.5%
	Z-02	lchigo Fiesta Shibuya	Central Tokyo	Udagawacho, Shibuya-ku, Tokyo	1,970	1,981	1,185.85	100.0%	2,020	4.4%
	Z-03	IchigoBurg Omori	Tokyo Metro Area	Omorikita, Ota-ku, Tokyo	3,218	3,164	5,345.62	93.6%	2,977	5.8%
	Z-04	Ichigo Pagoda Asakusa	Tokyo Metro Area	Kaminarimon, Taito-ku, Tokyo	1,640	1,599	2,091.26	100.0%	1,770	4.8%
	Z-05	Ichigo Machida East Building	Tokyo Metro Area	Haramachida, Machida City, Tokyo	1,310	1,289	2,183.65	86.5%	1,440	5.2%
Other	Z-06	lchigo Yokohama-Nishiguchi Building	Tokyo Metro Area	Minami-Saiwai, Nishi-ku, Yokohama City, Kanagawa	903	897	1,264.26	100.0%	984	5.2%
Other	Z-07	lchigo Sapporo Minami 2 Nishi 3 Building	Four Major Cities	Minami 2 jo Nishi, Chuo-ku, Sapporo City, Hokkaido	558	557	1,162.52	100.0%	552	5.5%
	Z-08	lchigo Daimyo Balcony	Four Major Cities	Daimyo, Chuo-ku, Fukuoka City, Fukuoka	638	602	765.61	100.0%	634	5.1%
	Z-09	Konami Sports Club Izumi Fuchu	Other Regional Cities	Fuchucho, Izumi-shi, Osaka	1,210	1,166	3,733.68	100.0%	1,370	6.0%
	Z-10	lchigo Shibuya Bunkamura-Dori Building	Central Tokyo	Udagawa-cho, Shibuya-ku, Tokyo	2,400	2,478	778.77	100.0%	2,860	3.7%
	Z-11	Twicere Yokohama Isogo (Retail Section)	Tokyo Metro Area	Mori, Isogo-ku, Yokohama City, Kanagawa	1,620	1,584	2,717.77	100.0%	1,850	5.5%
	Z-12	Lions Square Kawaguchi	Tokyo Metro Area	Motogo, Kawaguchi City, Saitama	2,430	2,428	7,788.09	100.0%	2,540	4.9%
	Z-13	Ichigo Shin-Yokohama Arena-Dori Building	Tokyo Metro Area	Shin-Yokohama, Kohoku-ku, Yokohama City, Kanagawa	1,700	1,693	1,971.34	100.0%	1,770	5.3%
	Z-14	Ichigo Kamata Building	Tokyo Metro Area	Nishi-Kamata, Ota-ku, Tokyo	1,400	1,434	2,124.68	100.0%	1,460	4.9%
				Subtotal - Other	24,004	23,760	36,632.96	97.4%	24,771	
				Total (77 assets)	165,678	164,977	227,424.66	96.2%	173,447	

	Investments in Securities (2 assets)	2,000
Investments in Securities	lkenohata Holdings GK TK Equity Interest	1,000
	Motoazabu Holdings GK TK Equity Interest	1,000
(Reference)		(million yen)

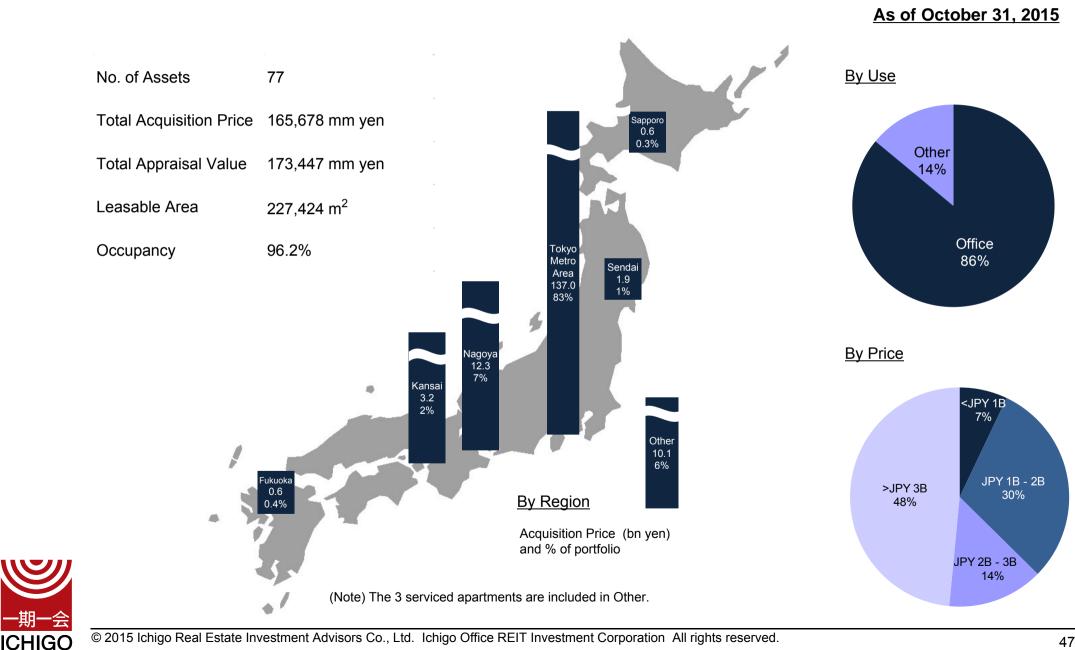


		As of April 30, 2015		As of October 31, 2015		
	Total	65		77		
# of Assets	Office	48		61		
	Other	17		16		
	Total	123.3 (100%)		165.6 (100%)		
Acquisition Price (billion yen)	Office	95.8 (78%)		141.6 (86%)		
(2	Other	27.4 (22%)		24.0 (14%)		
	Central Tokyo	49%		60%		
Location	Tokyo Metropolitan Area	26%		23%		
Location	Four Major Regional Cities	15%		9%		
	Other Regional Cities	9%		8%		
Appraisal Value (bi	llion yen)	126.3		173.4		
Leasable Area		184,919.13m ²		227,424.66m ²		
Occupancy		96.0%		96.2%		
NOI Yield		5.6%		5.6%		
LTV (based on book value)		ok value) 43.7%		44.0%		

(Note) NOI as of April 30, 2015 and October 31, 2015 are provisionally calculated excluding assets sold during the fiscal period; NOI of assets acquired in April 2015 and October 2015 are determined from the annual NOI calculated via DCF method based on the appraisal value at acquisition. "Other" includes 3 serviced apartments.



86% Office & 83% Tokyo Metropolitan Area Portfolio



Appendix: About Ichigo Office REIT



Ichigo Office REIT transitioned in September 2015 from a multi-asset REIT to a specialized office REIT focusing on <u>Mid-Size Offices</u>, an asset class that offers both return stability and upside potential

- ✓ Target assets: Offices
- ✓ Non-target assets: Residential, Retail, Hotels, etc.
- ✓ No forcible requirement to exit non-target assets

Ichigo Office REIT's Sponsor: Ichigo (2337)

Listed on the TSE First Section, Ichigo is Japan's largest value-add real estate company, with cumulative total assets under management (AUM) of 1.4 trillion yen. Drawing upon its deep capabilities in real estate operations, architecture and engineering, and real estate finance, Ichigo works to improve and preserve Japanese real estate. Ichigo also manages the TSE-listed Ichigo Hotel REIT (3463).

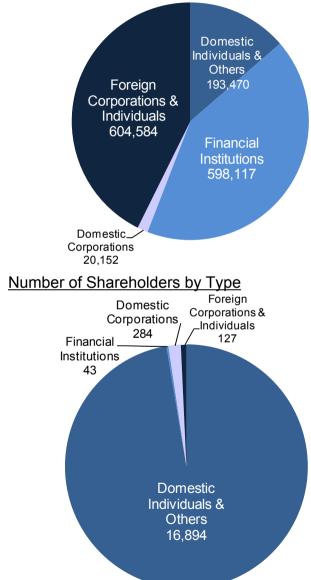


Shareholder Composition

As of October 31, 2015

-	Name	01	01
	Name	Shares #	Share %
1	Ichigo Trust Pte. Ltd.	342,890	24%
2	The Master Trust Bank of Japan, Trust Account	182,703	13%
3	Trust & Custody Service Bank, Ltd., Securities Investment Trust Account	145,868	10%
4	Japan Trustee Services Bank, Ltd., Trust Account	143,242	10%
5	NOMURA BANK (LUXEMBOURG) S.A.	85,184	6%
6	BNY GCM CLIENT ACCOUNTS (M) LSCB	53,275	4%
7	Morgan Stanley MUFG Securities Co., Ltd.	47,392	3%
8	The Nomura Trust and Banking Co., Ltd., Investment Trust Account	43,693	3%
9	BNYM SA/NV FOR BNYM CLIENT ACCOUNT MPCS JAPAN	25,118	2%
10	Mizuho Securities Co., Ltd.	12,574	1%
	Total	1,081,939	76%

Number of Shares by Shareholder Type





Major Shareholders

As of October 31, 2015

Investment Corporation

	Name	Ichigo Office REIT Investment Corporation
	Securities Code	8975
	Location	1-1-1 Uchisaiwaicho, Chiyoda-ku, Tokyo
	Executive Director	Yoshihiro Takatsuka
	Portfolio	77 properties
	Portfolio Value	165,678 million yen (based on acquisiton price)
	Fiscal Periods	November 1 - April 30 and May 1 - October 31
<u>A</u>	sset Management Company	
	Name	Ichigo Real Estate Investment Advisors Co., Ltd.
ĺ	President & Representative Statutory Executive Director	Wataru Orii



Ichigo Branding (1)

Building a Trusted Ichigo Brand

- \checkmark Updating building names to reflect their status as Ichigo Office REIT assets
- ✓ Improving the safety, quality, and aesthetics of assets via Ichigo's architectural and engineering capabilities





Ichigo Branding (2)

Branding that Reflects Ichigo's Values of Hospitality and Service

- ✓ Ichigo Property Management Standard
- ✓ Ichigo leasing and tenant materials

Sample Ad and Pamphlet





Ichigo Property Management Standard

1. 「一期一会」の心

私たちは、運用している違物において、テナント様に対して常に「一期一会」のおもてなしの心を持って、管 理運営を一つ一つ丁寧に行ってまいります。

また、建物は街の景観を形成する一員でもあるという認識のもと、外観や周辺環境にまで配慮した管理を行っ てまいります。



■「いちご」の由来について

いちごグループの「いちご」は、千利休の高弟であった山上东二が説いた茶人の心構えである「一期一会」 に由来しております。 いちごグループは、一期一会のもつ、「人との出会いを大切に」という精神を理念とし、各ステークホルダ 一の方々と強固な偏頼関係を築くことを目指しております。

2. 「安心」の提供

私たちは、入居されているテナント様に「安心」を提供することを常に心がけます。 テナント様の安心・安全を第一に考え、いちごグループの有する違物管理の最高の技術による管理サービスを 提供してまいります。

3. 「誠実」かつ「真摯」な対応

私たちは、徹底した現場主義のもと、テナント様の声に耳を傾け、テナント様の立場に立って問題解決を図 り、常に誠実かつ真摯な対応を持って違物管理に取り組んでまいります。

4.法令等の厳格な遵守(コンプライアンスの徹底)

私たちは、適用されるすべての内外の法令、規則、社会的規範や内部ルールを厳格に遵守し、社会の良識に沿った公正で誠実な行動を行い、社会に対する責任を果たします。



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These materials may contain forward-looking statements regarding the intent, belief or current expectations of management of Ichigo Office REIT with respect to financial condition and future results of operations. These statements are based on certain assumptions founded on currently available information. Accordingly, such statements are subjects to risks, uncertainties and assumptions and there is no assurance as to actual financial conditions or results of operations. Actual results may vary from those indicated in the forward-looking statements. Accordingly, please refrain from solely relying on these statements.

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Ichigo is Japan's first zero-carbon listed real estate company. We are taking responsibility for our environmental footprint by offsetting our carbon emissions and investing in low-carbon technologies such as solar energy.